News Leather

ANNUAL ELECTIONS OF PAKISTAN TANNERS ASSOCIATION FOR THE YEAR 2012 - 2013

Annual Election of the Office Bearers of Pakistan Tanners Association for the year 2012-13 was held in PTA Central Office, Karachi.

Mr. Agha Saiddain

was elected second time as Central Chairman,

Mr. Azmat Saleem Sheikh

and

Mr. Amanullah Aftab

elected as Vice Chairmen

by the Central Executive Committee (CEC) of Pakistan Tanners Association for the year 2012-2013.





The members of the CEC elected for the year 2012-2013 are as follows:

- 01. Mr. Faraz Haleem
- 02. Mr. M. Danish Khan
- 03. Mr. Naveed Ahmed
- 04. Mr. Rehan Sheikh Hannan
- 05. Mr. Shafique Ahmed
- 06. Mr. Shakil Ahmed
- 07. Sh. M. Afzal Hussain

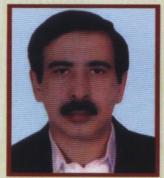
- 08. Mr. Azam Malik
- 09. Mr. Badre Alam
- 10. Mr. Muhammad Musaddig
- 11. Mr. Nasir Anwar
- 12. Ch. Ahmed Zulfigar Hayat
- 13. Kh. Muhammad Mehr Ali
- 14. Mr. S.M. Naseem (Ex-Officio Member)



Mr. Agha Saiddain Chairman, PTA



Mr. Azmat Saleem Sheikh Vice Chairman, PTA



Mr. Amanullah Aftab Vice Chairman, PTA



1" Meeting of the Newly elected Central Executive Committee of PTA held on 29th September 2012

Mr. Agha Saiddain presided over the 1st meeting of the CEC and thanked Almighty Allah for His blessings by virtue of which he was elected as Chairman, PTA (Central). He also thanked all the members for their confidence reposed in him. In his first address he assured the House that he would try his best to shoulder statutory responsibilities by working hard honestly and sincerely for the betterment of the leather industry and benefits of the members.



Mr. Agha Saiddain Chairman, PTA (Central)



He appreciated the outstanding performance of the immediate past Chairman, Mr. S.M. Naseem and assured to come upto the members' expectations and to deal with the issues of leather industry conscientiously in the wake of numerous challenges.

2nd Meeting of the Central Executive Committee, PTA on 15th November 2012

The 2nd Meeting of the Central Executive Committee of PTA was held on 15th November'2012 through Video Conference simultaneously in PTA Northern Zone Office, Lahore and PTA (Central Office), Karachi.



Chairman, PTA, Mr. Agha Saiddain presided over the Meeting from Lahore. The CEC meeting was attended by the Office Bearers and a large number of CEC Members as well as Special Invitees from PTA (NZ), Lahore and PTA (SZ), Karachi which shows their interest in the affairs of the Association and for the uplift of leather industry.

During the meeting most of the important matters were discussed and approved like sectoral nominations of PTA's 2-Members for Leather Industries Association of South Asia (LIASA), efforts for getting 50% subsidy from TDAP for all the participants of International Fairs allocated to PTA, stressing the government to give 'Priority Status' to Leather Industry' and exempting leather industry from Power & Gas Load Shedding, deteriorating Law & Order Situation in Karachi, constitution of various Standing Committees, delivery of updated global information of leather industry, discussing issue for getting remaining 50% amount payable by TDAP for Matching Grant for setting-up of Effluent Treatment Plants and sharing of 25% financial cost for setting-up of Labs in individual tanneries, requesting the government to reimburse 75% laboratory certification/testing cost subject to a maximum of US\$ 2000 per certificate/test report as earlier provided in the Trade Policy for 2005-06 for Mandatory Certifications, Certification/testing from Internationally accepted Laboratories in respect of products presently being exported and deciding to organize Pakistan Mega Leather Show in Lahore with the joint collaboration of the 3-other leather related Associations i.e. PFMA, PLGMEA & PGMEA.





Views of the CEC Meeting presided over by Mr. Agha Saiddain, Chairman, PTA through Video Conference







ISSUES TAKEN-UP WITH THE GOVERNMENT AUTHORITIES CONCERNED

CHAIRMAN, PTA (CENTRAL) MET COMMERCE MINISTER ON HIS VISIT TO LCCI, LAHORE ON 19TH OCTOBER'2012

Mr. Agha Saiddain, Chairman, PTA (Central)) made presentation on Leather Industry on the occasion of a meeting of Makhdoom Amin Fahim, Federal Minister for Commerce with the stakeholders at LCCI, Lahore on 19th Octiber 2012 during the meeting the declining trend in leather export also came under discussion. The Chairman, PTA highlighted the following issues of Leather sector in his presentation:

- 01. To give "Priority Status" to Leather Industry by treating as "Model Sector" in the forthcoming Strategic Trade Policy Framework 2012-15 to completely exploit the existing potential of the leather and leather products' export.
- 02. Pakistan Leather Industry had potential to grow as 3-billion dollars in next three years if business friendly treatment is meted out by the Government and level playing field is ensured.
- 03. In South Asia all countries except Pakistan have recorded positive growth as under:

SL#	COUNTRY	EXPORTS 2010-2011	EXPORTS 2011-2012	GROWTH RATE PERCENTAGE	
1	INDIA	3,968	4.868	22.68	
0	CHINA	34.23	41.32	20.7	
2	BANGLADESH	0.651	0.765	17.51	
3		1.086	1.043	-3.94	
4	PAKISTAN	1.086	1.043		

- 04. As compared to Indian Leather Industry, as India has already announced three major Leather Development Plans i.e. 10th, 11th & 12th ILDP with Outlay of IRS. 4000, 9126 and 12510 Million respectively while in Pakistan there is no such Leather Development Plan.
 - He added that despite the above facts the Leather Industry of Pakistan is still leading in Leather Technology and producing the best quality Leather in South Asia but due to lack of proper vision and unsound Government policy the sector is facing inertia for last six years.
- 05. The Leather Sector is one of the most important sectors having wider benefits because of its role in job creation, linkage to Agro and Rural Economy, Poverty elimination and Foreign Exchange Earning.
- 06. Being continuous processing industry, Leather Industry should be exempted from Power and Gas load shedding which affect the Industry's export resultantly Pakistan is losing its Int'l Market share in our competing countries like India, China & Bangladesh.





- 07. To allow 50% subsidy to all the participants in the approved Int'l fairs and withdraw the condition of 3-years consecutive participation as the Government is already deducting 0.25% EDS from all the export proceeds for the development of export.
- 08. To provide level playing field by increasing duty drawback rates on export of Finished Leather for goat/sheep skins, cow/buff hides and Cow/Buff Leather for Upholstery to make it realistic, presently DDB rates on these items are very low i.e. 0.80%, 1.17% and 2.12% respectively.

Makhdoom Amin Fahim, Commerce Minister assured of his cooperation and expressed desire to have meeting with PTA delegation as soon as possible.

CHAIRMAN, PTA (CENTRAL) AGHA SAIDDAIN HELD MEETING WITH CHAIRMAN, FBR MR. ALI ARSHAD HAKEEM ON HIS VISIT TO LCCI, LAHORE ON 13TH NOVEMBER'2012

Mr. Agha Saiddain, Chairman, PTA (Central) got the opportunity to have meeting with Mr. Ali Arshad Hakeem, Chairman, FBR on 13th November'2012 at LCCI, Lahore. He apprised him of all the Customs related issues of the leather industry in detail. The Chairman, FBR assured him for favourable consideration of the issues and wished the leather industry to flourish.

REPRESENTATION SUBMITTED TO THE AUTHORITIES CONCERNED FOR DECLARATION OF LEATHER INDUSTRY AS "CONTINUOUS PROCESSING INDUSTRY"

A strong representation was made to the Ministry of Water & Power and Petroleum and National Resources separately containing facts and figures for consideration of PTA's genuine demand to exempt Leather Industry from Power and Gas Load Shedding by declaring it as "Continuous Processing Industry".

The Government was also apprised of the fact that the leather industry is facing severe problems of shortage of gas & electricity particularly in Punjab. This 2-3 year old crisis has exacerbated because of frequent power and gas shut downs irrespective of the fact that our manufacturing industry is a **Continuous Processing Industry** and it acutely and imperatively needs continuous chemicals process round the clock. Uninterrupted power & gas supply is a must to keep the cycle of production operational for meeting the foreign buyers' export orders on time as per contractual Agreements.

Around 40% of the sacrificial animals Hides & Skins are purchased by the units of PTA in Karachi, Lahore. Sialkot, Kasur and other parts of the country. It is not possible to preserve these basic raw materials and maintain its efficacy in the wake of electricity and gas load shedding of long duration daily. This is not only a colossal loss to the industry but also great loss to the national exchequer. Despite firm assurances given by the Ministers and Secretaries concerned on various occasions neither Power & Gas Load Shedding have been discontinued for our industry nor atleast its duration has been reduced.

In view of above facts, the foreign exchange earning leather industry deserves to be recognized and declared officially as "Continuous Processing Industry" on the analogy of the same facility as allowed to some other similar industries like Textile, Glass, Chemicals and Cooking Oil for which the LESCO is providing electric power supply to these industries round the clock.







REQUEST TDAP TO WITHDRAW ITS 3 YEARS CONDITION FOR PARTICIPATION IN INTERNATION FAIRS WITH 50% GOVERNMENT SUBSIDY

A representation containing detailed Working Papers on PTA's genuine demand to withdraw TDAP's 3-years conditions for consecutive participation in allocated International Fairs was sent to TDAP for favourable consideration.

TDAP has assured to have meeting with PTA's delegation to discuss the above proposal in the light of the working papers submitted by PTA.

PTA SUBSCRIBED FOR ONLINE ACCESS OF LEATHERBIZ, UK TO GET UPDATE ABOUT INTERNATIONAL LEATHER INDUSTRY

Under the instructions of Chairman, PTA (Central), Mr. Agha Saiddain, PTA has subscribed to get online access of Leatherbiz-UK with the aim to keep PTA members updated about International Leather Industry and its market trend etc.

Accordingly members are being informed through circular about the update of the global leather industry.

HOLDING OF PAKISTAN MEGA LEATHER SHOW AT LAHORE

Pakistan Tanners Association in consultation with Pakistan Footwear Manufacturers Association has decided to organize Pakistan Mega Leather Show at Lahore and other Leather related Associations will also be invited to join hands for combined participation therein to make the event a great success.

The Show will certainly accentuate the image of Pakistan and its Leather Sector Industry worldwide and will pave the way to attract foreign buyers/investors to visit Pakistan fearlessly which is the need of hour for the promotion of export of leather & leather products

VARIOUS ASSOCIATIONS OF TRADE AND INDUSTRY EXPRESSED THEIR CONCERN ON DETERIORATING LAW & ORDER SITUATION IN KARACHI

Karachi is a hub of the economy of Pakistan but due to its deteriorating law & order situation the country's image is tarnished deeply concern by the traders & business community seriously. Different trade and industry have joined the Federation of Pakistan Chambers of Commerce & Industry (FPCCI) and KCCI on the issue of deteriorating law and order condition in Karachi and appealed to the Government to take stock of the situation seriously for resolving the issue immediately and save the businessmen & trades of the country from recurring losses. The joint hands of All Pakistan Business Community, Businessmen Forum, Pakistan Tanners Association and bodies of other trade & industry urged the Government to control the law & order situation which is damaging the economy of the country and conveying negative image of Pakistan world-wide besides loss of precious foreign exchange with negligible investment in the country.





INTERNATIONAL FAIRS & EXHIBITIONS

PTA'S MEMBERS' PARTICIPATION IN LINEAPELLE FAIR HELD FROM 19-21ST OCTOBER' 2012 AT BOLOGNA, ITALY

The "National Pavilion" was organized by PTA in Lineapelle Fair held from 19-21st October, 2012 at Hall # 22 & 20 in Bologna, Italy for participation of our 21 final selected member participants with the financial assistance of Trade Development Authority of Pakistan Karachi for the supreme objective of promoting country's exports via this vital world famous event of Leather Industry.



A view of the Entrance of Linepelle Fair-2012

Following member participants of PTA had taken part in this event at Bologna, Italy under the aegis of **National Pavilion** within the total reserved area of **476 sqm**:

- 01. M/s. Permair Leather Pakistan (Pvt)Ltd., Lahore
- 02. M/s. Shafique Enterprises, Karachi.
- 03. M/s. Khawaja Tanneries (pvt)Ltd., Multan
- 04. M/s. Hafeez Shafi Tanneries (pvt)Ltd., Lahore
- 05. M/s. HMB Tanneries (pvt)Ltd., Lahore
- 06. M/s. Gulf Leather Works (pvt)Ltd., Karachi
- 07. M/s. H.Sadar Ali Akhtar Ali (pvt)Ltd., Lahore
- 08. M/s. Jeaman Leather & Leather Clothing, Karachi.
- 09. M/s . Hafiz Tannery, Karachi
- 10. M/s. H.Sadar Ali Akhtar Ali (Pvt) Ltd., Lahore
- 11. M/s. MIMA Leather (pvt)Ltd., Karachi
- 12. M/s. Universal Leather (pvt)Ltd., Karachi
- 13. M/s. EPCT (pvt)Ltd.. Lhr.
- 14. M/s. Muhammad Ashraf & Sons, Karachi
- 15. M/s. Din Leather (pvt)Ltd., Karachi.
- 16. M/s. Ashraf (Pvt)Ltd., Karachi
- 17. M/s. Muhammad Shafi Tanneries (Pvt)Ltd, Karachi
- 18. M/s. Hafiz Enterprises, Karachi
- 19. M/s. Siddiq Leather Works (pvt)Ltd.,
- 20. M/s. Multan Hide Co., (Pvt)Ltd., Multan.
- 21. M/s. Sheikh of Sialkot (Pvt)Ltd., Sialkot
- 22. M/s. Royal Leather Industries Ltd., Lahore.





An estimated business worth Euro 12 Million was concluded during the Fair on various specific items of Finished Leather like Sheep, Goat, Cow & Buffalo, used in manufacturing of Shoes, Leather Garments/Products/goods/furniture etc.

Around 500 - 700 number of visitors/buyers had visited Pakistani stands at Pakistan Pavilion during the Fair from various countries such as USA, France, Germany, Holland, UK, Sweden, Japan. Taiwan, Malaysia, Hongkong, Australia, China, Korea, Spain, Russia, Vietnam, Denmark, Greece, Poland, Mexico, Austria, Switzerland, etc., etc., and appreciated the finest quality of finished leather of all sorts displayed at the respective Pakistani stands in the said event.



Chairman, PTA, Mr. Agha Saiddain alongwith Mr. S.M. Muneer, Senior Member of PTA on the occasion of Lineapelle Fair-2012, Bologna, Italy

Pakistan Pavilion is being organized in India International Leather Fair from 31-January to 3rd February'2013 at Chennai, India

PTA is organizing National Pavilion 2nd time for its interested member participants in the India International Leather Fair to be held from 31st January to 3rd February 2013 in Chennai, India for display of finest quality of Leather & Leather Products.

Following members of PTA are participating in the above Fair:

01. M/s. Gulf Leather Works (Pvt) Ltd., Karachi.

02. M/s. Hafiz Tannery, Karachi

03. M/s. Hussain Leather Crafts, Karachi.

04. M/s. Khawaja Tanneries (Pvt) Ltd., Multan.

05. M/s. Leader Tanneries, Kasur.

06. M/s. Leather Coordinator, Sahiwal

07. M/s. M. Muhammad Shafi & Co., Karachi

08. M/s. Noor Leather Garments (Pvt) Ltd., Karachi.

09. M/s. Nova Leather (Pvt) Ltd., Karachi.

10. M/s. Shafi (Pvt) Ltd., Lahore.

11. M/s. Siddig Leather Works (Pvt) Ltd., Lahore.

12. M/s. Shafiq Leather Enterprises, Karachi.

UP-COMING INTERNATIONAL FAIRS

- 01. Asia Pacific Leather Fair from 25-27th March'2013 at Hong Kong.
- Lineapelle Fair from 3-5th April'2013 at Bologna, Italy. 02.







PRESS CLIPPINGS







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Daily Times FPCCI, PTA urge gov ינולים עוות מיל ליא י2012 exempt leather indus رمال كووران ليدكي يرتمات شي 18 كروز والركي Daily Times Concern over law and order, power, gas load shedding BUSINESS & FINANCE PTA units face multiple problems power, gas load shedding Govt urged to exempt PTA units than cather inche saturday October 20, 2012 Govt trying to get better market access: Fahim なるいないいればしい The case for cattle Daily Times Impact of power, gas load shedding Skins, hides worth Rs 2.9bn damaged: PTA





Press Statements of the Chairman, PTA published in various Newspapers during Oct-Nov 2012

Details of Press statement released by Mr. Agha Saiddain, Chairman, PTA (Central) during October to November'2012 as under to draw attention of the Government on the issues of leather industry :

SL#	HEADINGS / CAPTIONS	Date	Newspaper		
01.	Call for giving priority to leather sector	04.10.2012	Daily Business Recorder		
02.	Leather industry demands priority status.	04.10.2012	Daily Pakistan Observer		
03.	All kinds of leather export can reach \$ 3bn in 3yrs – export can only increase if leather sector is given priority in STPF-2012-15	04.10.2012	Daily Times		
04.	Declining trend in Leather Export.	08.10.2012	Daily Jang, Lahore		
05.	Leather industry potential \$3b	09.10.2012	Daily The Nation, Lahore		
06.	Govt trying to get better market access: minister	20.10.2012	Daily Business Recorder		
07.	Govt tryin g to get better market access: minister	20.10.2012	Daily Pakistan Observer		
08.	Pakistan losing leather market share to 3 countries	24.10.2012	Daily Times		
09.	Power cuts damages 35pc hides, cause Rs.2.8bn loss	03.11.2012	Daily Business Recorder		
10.	Impact of power, gas load shedding — Skins, hides worth Rs.2.9bn damaged: PTA	03.11.2012	Daily Times		
11.	Country may lose Rs.4.65b leather export as 35pc hides damaged	03.11.2012	Daily Nation		
12.	Interview of Mr. Agha Saiddain, Chairm an, PTA under caption "The case for cattle"	05.11.2012	The News International.		
13.	Collection & Preservation of Hides & Skins in the wake of Power/Gas load shedding	05.11.2012	Daily Jang Daily Dunya Daily Khabrain Daily Express		





SL#	HEADINGS / CAPTIONS	Date	Newspaper	
14.	Two weeks after Eidul Azha Load shedding damages 45 percent hides, skins	11.11.2012	Daily Times	
15.	PTA for new techniques to preserve hides	11.11.2012	Daily Nation	
16.	Daily power, gas load shedding FPCCI, PTA urge govt to exempt leather industry	18.11.2012	Daily Times	
17.	Power, gas load shedding Leather industry seeks exemption	18.11.2012	Daily Business Recorder	
18.	Delay in leather process may cause heavy losses	19.11.2012	Daily Nation	
19.	Daily Jang (Urdu)	19.11.2012	Deteriorating law & order situation of Karachi	
20.	PTA urges govt to control law and order situation	24.11.2012	Daily Business Recorder	
21.	Concern over law and order, power, gas load shedding- PTA units face multiple problems	25.11.2012	Daily Times	

Export Performance of Pakistani Leather & Leather Products during July-October 2011 vis-à-vis July-October 2012

Value = US Dollars in Thousand

Commodities	Unit	July-October 2011		July-October 2012		% Change
		Qty	Value	Qty	Value	
Leather	'000' SQM	8,130	140,145	7.120	143,554	2.43%
	AUP/Sq.M		17.24		20.16	16.96%
Leather Apparel & Clothing	'000' DOZ	339	140.067	326	136,135	-2.81%
	AUP/Pcs		34.43		34.80	1.07%
Leather Gloves	'000' DOZ	2,322	63,152	1,365	46,074	-27.04%
	AUP/Pair		4.53		5.63	24.11%
Leather Footwear	'000' Pairs	2,047	27,920	1,910	24,129	-13.58%
	AUP/Pair		13.64		12.63	-7.38%
Other Leather Manufactures	'000' KGS	416	6,361		3,044	-52.15%
	AUP/Kg	THE P	15.29			
TOTAL :			377,645		352,936	-6.54%

Source: Pakistan Bureau of Statistics.

NOTE: Export Figures for the months from July'2012 to October'2012 are provisional.