

Memorandum of Understanding between China Leather Industry Association (CLIA) &



Pakistan Tanners' Association (PTA)

This Memorandum and Understanding (MOU) is made and entered into on this 3rd day of September, 2024 between China Leather Industry Association (CLIA), Beijing, China AND Pakistan Tanners Association, Karachi – Pakistan with exclusive objectives for making close coordination/liaison between the two major recognized Organizations in China and Pakistan for playing more effective role in bridging the gap between the two major export oriented Industries of both countries (China & Pakistan) to extend the opportunities to both organizations members for the promotion of bilateral trade relations specially after execution of 2nd Free Trade Agreement already made & taken place/effective between the two brother countries for flourishing the business activities with relaxation in duties at both ends. The MOU would have the following fundamental objectives for exploration/expansion in more close coordination between CLIA & PTA:

- a) Exchange of High Powered Trade Delegation(s) vice versa
- b) Exchange of Trade Statistics/Data
- c) Arrange B2B "Virtual Meetings" preferably thru Video Link or Zoom etc., between members to provide viable plateform for expansion of business opportunities for promotion of trade.
- d) Create Hotline/Direct communication Module between CLIA & PTA to be more closure interaction frequently with persistent.
- e) To extend facilitation for recommendation of joint ventures between Pakistan and Chinese Leather industries to take advantage of Pakistan's free duty exports access to USA and GSP+ to Europe .
- f) To extend cooperation/assistance in arranging Visa's for the members to enable to make visit to China or to Pakistan by the member exporters of both organisations as per their convenience for ties/joint ventures/collaborations as elaborated hereunder:
 - (i) On PTA's recommendation letter, CLIA would arrange to issue prescribed invitation letter from concerned China Government Organisation Business Invitation Letter for the Representatives of PTA's member exporters.
 - (ii) On reciprocate basis, PTA would extend its maximum possible cooperation on CLIA's recommendation thru Online (E-Visa for Pakistan) which is already in progress at Pakistan for Chinese Businessmen thru prescribed portal of NADRA.
- g) Any trade dispute/problems on export or import from/to Pakistan/China, if unfortunate is made would be resolved by having interaction between two organizations (CLIA & PTA) with mutual understanding for betterment.
- h) To extend maximum possible help/assistance for organizing any Mega Leather Events either in China or Pakistan for bringing the exporters/businessmen @ destination concerned (China and Pakistan) for participation under one roof for which PTA has already announced its Pakistan Mega Leather Show which is 10th in succession to be held from 26-28th January'2025 at Lahroe Int'l Expo Centre, Lahore – Pakistan and special package of participation would be offered to CLIA for their members participation.
- i) Any other productive activities/proposals would be pleased to welcome in future from both ends, which would be conducive/facilitative to both countries organisation's member exporters for more mutual harmony/understanding to further strengthen business relations.

This "MOU" can be updated or modified with mutual consent/agreement in future if deemed necessary between the Organizations such as (CLIA & PTA)





(MR. MUHAMMAD MEHR ALI) CHAIRMAN PAKISTAN TANNERS' ASSOCIATION (PTA) KARACHI - PAKISTAN

