

**Pakistan Tanners
Association**

**annual
report** | **2020-21**



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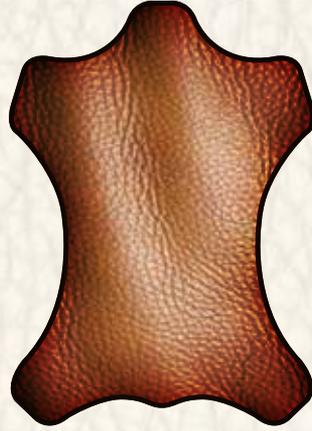
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ANNUAL REPORT 2020-2021



Pakistan Tanners Association *(Central)*

Prepared by

Mr. S. Anjum Zafar
Chairman, PTA (Central)

Mr. Muhammad Tayyab
Chairman, PTA (Northern Zone)

Mr. Abdul Salam
Chairman, PTA (Southern Zone)

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Dr. Arif Alvi



President
of the Islamic Republic of Pakistan

Message from



Dr. Arif Alvi

President

of The Islamic Republic of Pakistan

It gives me immense pleasure to know that Pakistan Tanners Association (PTA) is publishing its Annual Report for the year 2020-21 containing activities of the association.

The tanning industry of Pakistan is indeed of great importance because it provides finished leather for manufacturing of value added leather products, which is one of the major components of our export mix.

I hope that all the stakeholders of this industry will continue to strive for enhancing the quality Leather & Leather Products. In this respect it is equally important to participate in the International Exhibitions to gain greater access to world markets.

Ensuring “Ease of Doing Business” and provision of enabling environment to the businessmen is among the top priorities of the Government. In order to boost the country’s exports for sustainable economic growth, the Government has already announced reduction in tariff for Leather Sector in the Federal Budget 2021-22.

I would like to congratulate the Chairman and Members of the Association for their dedication and continued efforts for the development and betterment of the leather industry.

I wish Leather Industry all the best.

Imran Khan



Prime Minister
of the Islamic Republic of Pakistan

Message from



Imran Khan

Prime Minister

of The Islamic Republic of Pakistan

It is indeed a matter of great pride that Pakistan Tanners Association is going to publish its Annual Report 2020-21 highlighting its whole activities during the year significantly.

The leather industry is one of the important and major industries of the country and contributing its share to country's exports. But we really proud that Pakistan is producing World best valued added finished Leather with innovations after Italy despite limited resources and global pandemic of COVID-19. In fact Pakistan has some of the best skilled workers in tanneries should enable our leather industry to play a much bigger role in the international leather market with its finest best quality of Leather.

In order to encourage the leather exporters, the Government's measures recently announced in the Budget 2021-22 reduction in RD, CD, and ACD on import of raw materials including Leather Industry as well as already reduced energy tariff for the industry with the aim to promote and enhance the competitiveness of the Leather Sector.

It is certainly a sign of satisfaction that the Leather Industry of Pakistan has good potential, capacity for further growth, up-gradation, value-addition and innovation to expand its exports steadily.

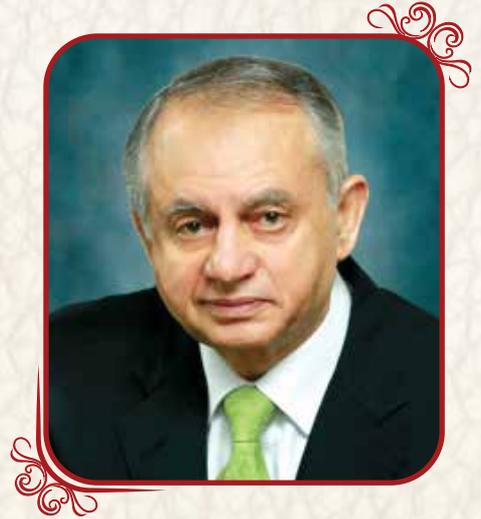
I wish the Tanning Industry resounding success in its endeavours in future.

Message from



Abdul Razak Dawood

**Adviser to the PM on Commerce and Investment
Government of Pakistan
ISLAMABAD.**



I take the opportunity to felicitate Pakistan Tanners Association on publication of its Annual Report for the year 2020-21 containing all the major activities and salient features of the Association.

I feel proud to Leather Industry's exports because spite of all challenges during COVID-19 pandemic, frequently lockdown locally and globally, the export of Leather Sector is now picking-up growth and stood at \$ 833.199 Million increased by 9% during the fiscal year 2020-21. In this regard Government policies will continue to support the export oriented Leather Sector.

As regards, PM's vision to increase export, the Government just announced incentives for the promotion of Finished Leather export from Pakistan i.e.

- EDF Board, Ministry of Commerce approved 75% sharing of Laboratory Testing Charges (local and international) of exporters of Finished Leather amounting to Rs.60 Million.
- Recently EDF Board, MOC approved fund for member exporters of Leather Sector for participation in "International Leather Fairs / Marketing" around the globe.
- Government allowed Exemption of CD & ACD on import of basic raw materials (Raw Hides & Skins, Wetblue & Pickled) and removal of duties on certain Tanning Chemicals for Leather Industry in Federal Budget 2021-22.
- Reinstatement of Raw Hides & Skins as "Agriculture Produce" in the Sales Tax Act announced in the Federal Budget 2021-22.

Despite the difficult economic situation, the Government has devised a strategy for the facilitation of leather sector with its vision to set the country's exports on the path of sustainable economic growth.

I once again congratulate PTA on publishing this Annual Report and wish its members success in their future endeavors.

Message from



SHAUKAT FAYAZ AHMED TARIN

Minister for Finance and Revenue

Government of Pakistan

Islamabad



I would like to commend Pakistan Tanners Association (PTA) for publishing a Combined Annual Report for FY 2020-2021. We appreciate the valuable contribution of the leather industry in employment generation and earning valuable foreign exchange for the country.

The Government is firmly committed to accelerate economic recovery notwithstanding the challenges posed by COVID-19 pandemic. The present Government has adopted a strict financial discipline, curtailed excessive government expenditure, increased revenue collection, introduced market driven exchange rate, discouraged imports and encouraged local industry during these testing times. It introduced the largest ever fiscal stimulus package of Rs.1240 billion to cover emergency response, support businesses and provide relief to citizens during pandemic-induced crisis. A timely relief package shielded against insolvency and joblessness.

The Pakistan Tanners Association (PTA) deserves a special praise for arranging international fairs which invited the attention of the international buyers and trade experts towards this growing industry in Pakistan. The leather industry has great potential. There is a need to introduce state-of-the art technology and follow best international practices to make this industry internationally competitive. The growth potential has to be fully explored by the leather industry not only for its own benefit but for the overall economic progress of the country. Moreover, skill development of the workforce related to tanner industry must be given special attention in line with modern trends to utilize the potential of our youth in more productive manner.

I would like to stress the importance of product diversification by investing in research and development (R&D) to enhance Pakistan's share in the international and regional markets by offering better products at competitive rates.

In the end, I would like to affirm full support and facilitation to the Chairman of PTA and to the leather industry, as a whole, for capturing markets globally in the post-Covid scenario.

Message from



DR. REZA BAQIR
Governor
State Bank of Pakistan



I have learnt with pleasure that Pakistan Tanners Association is publishing its Annual Report for the year 2020-21 consisting of important activities and current issues of the Leather Industry.

The leather sector industry of Pakistan is the 3rd biggest export oriented industry of the country actively contributing Country's GDP and continuing its efforts for earning more foreign exchange for the nation kitty despite the Corona Virus pandemic.

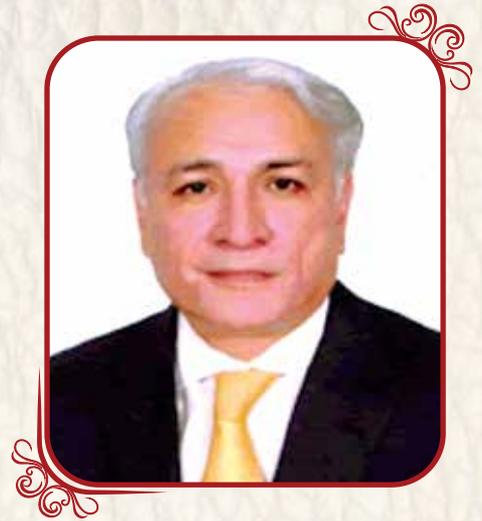
I would also urge the PTA's member exporters to build on this progress and shape a more vibrant future for the leather industry. Let me emphasize that the leather industry has potential to improve upon the volume and value of its exports, by improving the quality of existing items and by further diversifying its product offerings.

At last but not least, I would like to congratulate the Chairman and Members of the Managing Committee of PTA for their efforts in running the affairs of the association in a professional manner, and for contributing to the country's economic and social well-being.

Message from



Arif Ahmed Khan
Chief Executive
Trade Development Authority of Pakistan



It delighted to know that the Pakistan Tanners Association is going to publish a comprehensive Annual Report 2020-21, highlighting activities and the achievements of the Association alongwith interesting insights into the industry.

The Leather Industry of Pakistan is progressing as the 3rd largest value-added industry in terms of foreign exchange earnings. This sector has exhibited a healthy development in past years, both in terms of quantum export growth and value addition.

Export receipts of leather items registered US\$ 844.199 Million during July-June 2020-21 and increased by 8.86% as compared to the last year export, it has much higher potential to improve the export value through enhancing quality of the existing items and by further diversification of its products. Nonetheless, the sector is already playing a significant role in contributing towards export promotion of the country, despite the global economic crisis amid COVID-19 pandemic.

Trade Development Authority of Pakistan offers its profound felicitation to the Chairman and members of PTA for their contribution in strengthening Pakistan's exports and hopes that the Association will continue to play its due role in the export growth of the country.

I would also like to appreciate the efforts of the Association in running their affairs in a professional manner and express my sincere gratitude to all leather sector stakeholders for their contribution towards the country's economy well-being.

I wish leather industry resounding success in its future endeavors.

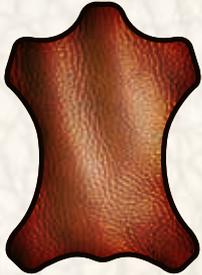
S. ANJUM ZAFAR



Chairman

Pakistan Tanner's Association (Central Office)

Message from



S. ANJUM ZAFAR

Chairman

Pakistan Tanners Association

Leather industry of Pakistan being highly value added 3rd export-oriented Industry, engaged in producing finest quality of value added Finished Leather of all sorts i.e. Cow/Buffalo Hides, Goat & Sheep Skins with 300% value-addition upto the Top World Brands standard with innovations and up-gradation of technology which is recognized globally at rank 2nd after Italy. The Leather tanning industry is playing its pivotal role for earning foreign exchange for the country in this behalf urges Government for constant focus whole-heartedly to make it sustainable and more viable to achieve the prime objective to achieve higher export levels in general and to boost country's export in particular.

Unfortunately, economic slowdown and the Corona Virus outbreak continuous to severely disturb economy activity of the tanning industry and badly affected the economy growth since March-2020. For the purpose, the Government was restricted transportation, which together with widespread fear among the people. While in the sake of economy Government imposed SMART lockdown frequently in the country to run the vehicle on. The Export of Leather Sector stood at US\$ 765.355 Million for the financial period July-June 2019-20 during the COVID-19 pandemic and registered declined by 9.36% as compared to the same period of last year.

Due to the pragmatic approach and friendly policies of the Government as assured by the PM and the Advisor to PM on Commerce to restore DLT for Finished Leather and allowed 75% subsidy from EDF for International Lab Testing of Finished Leather in compliance with REACH requirement for Environmental Friendly Chemicals, the value-added Leather Sector has yet to receive full orders to Pre-Covid levels and now maintained its growth and export of Leather Sector increased by 8.86% and exported Leather & Leather Products worth US\$ 833.199 Million during the current fiscal year July-June 2020-21 vis-à-vis 2019-20 despite lockdowns in many countries, global logistics crisis, increasing freight rates etc.

While our tanners and exporters of Leather & Leather Products are believe that the crises will be over in the coming days with full consciousness of ours and we will, **Insha Allah**, overcome all sorts of snags and come out from this pandemic will be able to strengthen country's export and to accentuate the image of Pakistan Leather Industry far and near in the days to come by dint of untiring and concerted efforts, improving quality of production and having worldwide competitive edge.

May Almighty Allah bestow upon all of us His unending blessings, Ameen !

ELECTIONS OF THE CHAIRMAN, Senior Vice Chairman and Vice Chairman *Pakistan Tanners Association For the year 2020-2021*

**HELD SIMULTANEOUSLY IN PTA-CENTRAL OFFICE, KARACHI AND
PTA-NORTHERN ZONE OFFICE, LAHORE VIA VIDEO LINK**



Mr. Agha Saiddain, Ex-Chairman, PTA garlanding newly elected Chairman, PTA (Central), Mr. S.Anjum Zafar (3R), Mr. Muhammad Tayyab, new elected Vice Chairman, PTA (Central) (2R) snapped with immediate Past Sr. Vice Chairman, Mr. Fazal-ur-Rehman (R)



Mr. Gulzar Firoz, Ex-Chairman, PTA garlanding Mr. Abdul Salam on his election as Sr. Vice Chairman, PTA (Central) FY 2020-21 at PTA (Central Office), Karachi



PTA members snapped with the newly elected Office Bearers of PTA (Central) FY 2020-21, Mr. S.Anjum Zafar, Chairman, Mr. Muhammad Tayyab, Vice Chairman, PTA (Central) alongwith Sheikh Abid Hussain, Vice Chairman, PTA (NZ) and Mr. Fazal-ur-Rehman immediate past Sr. Vice Chairman, PTA (Central) at Lahore

CENTRAL EXECUTIVE COMMITTEE OF PAKISTAN TANNERS ASSOCIATION

FOR THE YEAR 2020-2021

S/No. OFFICE BEARERS

- | | | | |
|-----|--|-------|----------------------|
| 01. | Mr. S. Anjum Zafar
(M/s. Eastern Leather Company (Pvt) Ltd.
Lahore.) | | Chairman |
| 02. | Mr. Abdul Salam,
(M/s. Jeaman Leather & Leather Clothing,
Karachi.) | | Senior Vice Chairman |
| 03. | Mr. Muhammad Tayyab,
(M/s. Riaz Tanneries, Kasur) | | Vice Chairman |

MEMBERS, CENTRAL EXECUTIVE COMMITTEE (ALPHABETICALLY)

- | | | | |
|-----|---------------------------|---|--|
| 01. | Mr. Amanullah Aftab | - | M/s. Hafiz Tannery, Karachi. |
| 02. | Mr. Amjad Hafeez | - | M/s. Muhammad Shafi Tanneries (Pvt) Ltd., Karachi. |
| 03. | Mr. Badre Alam | - | M/s. Badre Alam Traders, Lahore. |
| 04. | Mr. Fazalur Rehman Sheikh | - | M/s. Rehman Brothers & Company, Kasur. |
| 05. | Mr. Hamid Arshad Zahur | - | M/s. Noor Leather Garments (Pvt) Ltd., Karachi. |
| 06. | Mr. Mansoor Iqbal | - | M/s. Dada Enterprises Ltd., Lahore. |
| 07. | Mr. Muhammad Musaddiq | - | M/s. Siddiq Leather Works (Pvt) Ltd., Lahore. |
| 08. | Mr. Muhammad Shafi | - | M/s. Mateen Brothers, Karachi. |
| 09. | Mr. Naveed Ahmed | - | M/s. Pioneer International, Karachi. |
| 10. | Mr. Shafique Ahmed | - | M/s. Shafique Leather Enterprises, Karachi. |
| 11. | Mr. Tanveer Aslam Chawla | - | M/s. Chawla Tanneries, Kasur. |
| 12. | Sh. Afzal Hussain | - | M/s. Hussain Leather Craft, Karachi. |
| 13. | Sh. Muhammad Shafi | - | M/s. Pan Asia International, Lahore. |

**CENTRAL EXECUTIVE COMMITTEE OF PTA
FOR THE YEAR 2020-2021
(OFFICE BEARERS)**



S. ANJUM ZAFAR
Chairman



ABDUL SALAM
Senior Vice Chairman



MUHAMMAD TAYYAB
Vice Chairman

**MEMBERS, CENTRAL EXECUTIVE COMMITTEE
(2020-2021) (Alphabetically)**



Amanullah Aftab



Amjad Hafeez



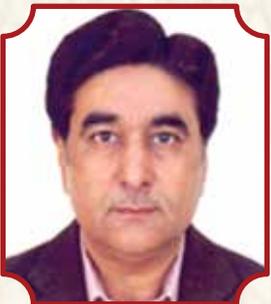
Badre Alam



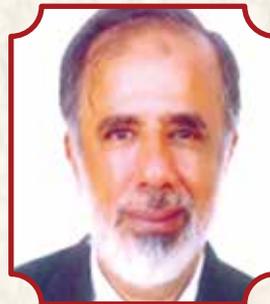
Fazalur Rehman Sheikh



Hamid Arshad Zahur



Mansoor Iqbal



Muhammad Musaddiq



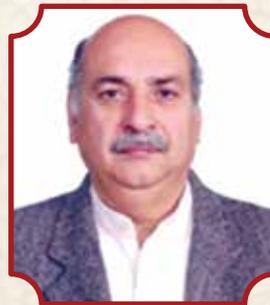
Muhammad Shafi



Naveed Ahmed



Shafique Ahmed



Tanveer Aslam Chawla



Sh. Afzal Hussain



Sheikh Muhammad Shafi

STANDING COMMITTEES OF PTA (CENTRAL) FOR THE YEAR 2020-2021

Following Central Standing Committees were constituted during the year 2020-2021 with the approval of the Central Executive Committee, PTA :

S/No.	Standing-Committees	Chairmen
01.	Finance & Administration Standing Committee	● Mr. S. Anjum Zafar
02.	Human Resources Committee	● Mr. S. Anjum Zafar
03.	Export and Taxes Standing Committee	● Mr. S. Anjum Zafar
04.	Import Customs Affairs Standing Committee	● Sh. Afzal Hussain
05.	International Fairs & Delegations Standing Committee	● Mr. Abdul Salam
06.	Steering Committee for Pakistan Mega Leather Show	● Mr. Muhammad Musaddiq
07.	Rate / Hides & Skins Improvement Standing Committee	● Mr. Agha Saiddain



**PTA'S CENTRAL STANDING COMMITTEES
FOR THE YEAR 2020-2021**



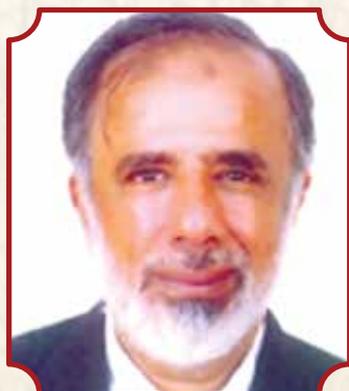
S. Anjum Zafar
Chairman
Finance & Administration S/C,
Human Resources Committee
Export & Taxes S/C



Sh. Afzal Hussain
Chairman
Import/Customs Affairs S/C



Abdul Salam
Chairman
Int'l Fairs & Delegations
Standing Committee



Muhammad Musaddiq
Convener
Steering Committee for
Pakistan Mega Leather Show



Mr. Agha Saiddain
Chairman
Rates / Hides & Skins Improvement
Standing Committee

PRESENTATION OF ANNUAL REPORT OF THE CENTRAL EXECUTIVE COMMITTEE 2020-2021 BY S. ANJUM ZAFAR CHAIRMAN PAKISTAN TANNERS ASSOCIATION

I verily feel privileged by the grace of Almighty Allah that I was elected Chairman of Pakistan Tanners Association for the 2nd time and I would like to extend my gratitude to all of you for the confidence that you have reposed in me to achieve this milestone and making me to deal the affairs of the 3rd largest export oriented historical Leather Industry with full sewing and its betterment.

I also feel pride to take the opportunity having to present the Annual Report of the retiring Central Executive Committee of Pakistan Tanners Association for the year 2020-21 in pursuance of Article 40(b)(ii) of the Memorandum and Articles of Association of Pakistan Tanners Association duly approved by the Government of Pakistan, Ministry of Commerce through the Directorate General of Trade Organizations under TOR, 2013.

The Annual Report under review depicts all the salient activities and performance of the Central Office, Reports of both Southern and Northern Zone containing Zonal Activities are also separately included in the prestigious Annual Report for information of the members.

During my tenure I and my colleagues took-up various core issues pending since long related to Ministry of Commerce, Ministry of Finance, FBR, TDAP etc. and persistently followed-up each issue time to time specifically Meetings held with the Prime Minister of Pakistan and invited his attention towards the importance and role of Leather Industry's in the economic growth. I am thankful to all these members who spared time for various Meetings and in particular visits to Islamabad.

I would like to appreciate the gesture of cooperation and assistance extended by Mr. Abdul Salam, Senior Vice Chairman (PTA-Central), Mr. Muhammad Tayyab, Vice Chairman (PTA Central), in particular and cooperation by the entire Central Executive Committee during the preceding year. I am really grateful to Mr. Mansoor Iqbal, Sh. Afzal Hussain, Mr. Muhammad Musaddiq, Mr. Amjad Hafeez, Mr. Amanullah Aftab, Mr. Shafiq Ahmed, Mr. Hamid Arshad Zahur and Mr. Tanveer Aslam Chawla, Members, CEC for their timely inputs on the various burning issues of Leather Industry. I congratulate all Members of Central Executive Committee for successful completion of their tenure 2020-21.

I also thankful to all my colleagues presently who are not the members of CEC but they are great assets of the Association i.e. Mr. Gulzar Firoz, Mr. Muhammad Naseem Shafi, Mr. Shahid Usman, Sh. Saqib Saeed Masood, Mr. Agha Saiddain, Mr. Azam Malik, Mr. Naeem, Akhtar, Sh. Abid Hussain,

Mr. Usman Umer, Kh. Muhammad Mehr Ali and all others who shared their views and feedback by whatsapp too for the betterment of the Leather Industry.

Unfortunately since from the preceding year leather industry is facing a lot of crisis and worsening condition due to COVID-19 pandemic as a result a number of International Fairs as allocated by TDAP to PTA and local fair of Pakistan Mega Leather Show-2021 did not organize. I and my whole team really tried to get rid from these problems to run the leather industry on sound footings.

I appreciate the efforts made by Mr. Muhammad Musaddiq during the year for getting fund from EDF on account of holding of PMLS-2020 and PMLS-2018 and sent proposal to EDF for organizing of next PMLS-2022 during January in Lahore.

I am grateful to Mr. Abdul Salam, Sr. Vice Chairman and Chairman, International Fairs & Delegations Standing Committee of PTA for his active and untiring efforts for getting allocation of International Fairs and continued follow up with the TDAP for physically participation of PTA's members concerned in various destination aimed to boost export and also appreciate his effort for sending again PTA's pending proposal to EDF for releasing Rs.133 Million for International Fairs for the year effective from July'2021 onward upto June'2022 as the Advisor to PM on Commerce had already consented to approve the proposal previously on 18.09.2019.

When I assumed my duty of this prestigious association as Chairman from October'2020, my first priority was to take-up all pending burning issues to the notice of the Prime Minister of Pakistan and apprised him the importance of the historical value added Leather Industry of the country which is still striving hard from its inception to sustain its growth like in past that stood at more than US\$ 1 Billion mark and significantly shared its big contribution in the country's GDP but due the un-friendly policies of earlier Government and lack of level playing field the export of leather sector came down at US\$ 750 Million in 2019-2020. I apprised him some of the most core issues as illustrated hereunder which need favourable consideration of the Government :

- Re-inclusion of Finished Leather with all relevant 6 HS Codes in the DLTL (Non-Textile) Order 2018 under SRO 711(I)/2018 dated 8th June'2018 for the year 2018-21 effective from July'2018 resultantly deprived incentive @5% DLTL which was previously eliminated by the MoC.
- Request for allocation of fund for Rs.180 Million for International Lab testing for "Finished Leather" to meet Int'l Top leading brands/foreign buyers/customers demands for export to them.
- Request for allocation of fund for Rs.900 Million for approx. 15 Tanneries i.e. 75% Matching Grant for setting-up of Effluent Treatment Plants in Individual Tanneries in Pakistan which is the fundamental requirement particularly for enrollment in Leather Working Group (LWG), UK .
- Request for allocation of fund for Rs.300 Million for the Air Freight Charges during Covid-19 with ONLY specific period of 9 Months from March'2020 to November'2020.

- Allocation of fund for Rs.133 Million against total expenditure for Rs.485 Million for 10 (ten) for Int'l Leather Fairs for massive marketing / participation of our members around the globe, which is the exclusive need under the existing circumstances to explore business avenues for capitalization.

Besides above, my 2nd priority was to take-up the long overdue Sales Tax, Deferred Claims and Duty Drawback Rebate claims of PTA member claimants concerned collectively & individually too for early release to save them from un-necessary financial burden. For the purpose a number of meetings were held with the Customs Collectorate concerned at Karachi & Lahore. Alhamdulillah, in a result of hectic team efforts our members concerned get their refund claims of DDB & Sales (especially Deferred cases) in general and all those old deferred sales tax claims which were missing or lost so many years got release in particular, which worth was in Million of Rupees.

I would also like to thank to those members who voluntary contributed some amount from their refund claim's amount to PTA Central Office for meeting its recurring expenses due to weaker financial position in wake of COVID-19 pandemic.

In the beginning of my tenure, I took-up the another long-pending matter on "Top Priority" for the release of pending amount of Rs. 20,904,890/- in favour of 8-member firms concerned for setting-up of Effluent Treatment Plants in their Individual Tanneries as allowing by the then Government in the STPF 2009-2012 for which various meetings were already held with the concerned authorities in TDAP, but unfortunately no fruitful result has yet been received.

My 3rd priority was to stress the government for finalization of 2nd Phase of China-Pak FTA and to execute Preferential Free Trade Agreement with South Africa, USA, Thailand and Vietnam for Zero-rated import of Finished Leather into these countries with the aim to strength country's export.

In view of our constant approached, the Ministry of Commerce intimated that the following HS Code of Finished Leather of all sorts included in the China-Pak FTA effective from December 2020 for zero-rated import into China :

4107.1100

4107.1200

4107.9200

4112.0000

4113.1000

While, FTA with Thailand, South Korea & Vietnam is under consideration of the Government as PTA's Proposal has already been submitted to Ministry of Commerce for Zero-rated Custom Duty OR to reduce CD on Import of Finished Leather of Cow, Buffalo, Sheep & Goat Skins from Pakistan to above 3-Countries on the following relevant HS Codes of Finished Leather for facilitation to our member exporters to yield the maximum share of these international markets for the promotion of exports of Leather Sector of Pakistan :

4107.1100

4107.1200

4107.9100

4107.9200

4112.0000

4113.1000

4113.9000

Presently, the Customs Duty on import of Finished Leather of all sorts from Pakistan in these countries is furnished hereunder :

Country	Custom Duty on Finished Leather of all Sorts Imported from Pakistan
Thailand	5%
South Korea	5%
Vietnam	4.5% - 15%

EXPORT PERFORMANCE

Due to the second wave of COVID-19 had a huge impact on the economy resulted low growth in export of Leather in the beginning of the current financial year.

With significant relaxations in lockdown at various destinations and Government's prudent policies business supplies of Leather picking-up as the Leather Industry was witnessing a steady economic recovery. The Export of Leather & Leather Products from Pakistan increased by 8.86% from US\$ 765.355 Million to US\$ 833.199 Million during July-June 2020-21 as compared to the same period of corresponding year which is a great source of satisfaction for the leather exporters to have a share in country's exports aimed to boost further.

ACHIEVEMENTS

I would like to express here some of the achievements of Leather Industry got after hectic efforts and continued follow-up with the high-ups on collectively and individually to get incentives for the entire leather sector. For the purpose I visited Islamabad personally to meet the Prime Minister of Pakistan, Advisor to PM on Commerce, FBR etc. etc. with purely aimed atleast to get a single benefit for our Industry.

However, I am grateful to all of my colleagues/members of the Executive Committee, senior members of the Association, especially Chairmen of both the Zones and Central Secretariat for their support and continued coordination for getting following incentives from the Government after persistent struggle in last 6 months to get this vital support for the promotion of Leather Industry :

1. **75% Sharing of International Laboratory Testing Charges for Finished Leather**

The Board of Administrators of Export Development Fund, Ministry of Commerce in its meeting on 18.03.2021 approved Rs.60 Million for sharing of International Laboratory Testing Charges for Finished Leather @75% amount of each exporter's claimant concerned starting from 18th March'2021 till the amount of Rs.60 Million exhausted.

For this purpose PTA is coordinating with EDF Secretariat, Islamabad for releasing the due approved amount of Rs.60 Million to PTA's joint Account @ NBP, Karachi for the operation.

Published in Daily Express Tribune and Naw-e-Waqt of 15 August 2021

DAILY THE EXPRESS TRIBUNE - AUGUST 15, 2021

Public Notice

SHARING OF LABORATORY TESTING CHARGES FOR FINISHED LEATHER PROCEDURE THEREOF
Date: *No. TDAP-DD/Finished/Subsidy-1(1)/2021*

Given below is the procedure governing the subsidy program of the government regarding the certification of finished leather by accredited laboratories (local and international).

I. POLICY OBJECTIVE
To help exporters of finished leather to meet testing requirements of the export markets by way of offsetting a part of expenditure incurred on account of certification of their products.

II. POLICY
The Government will pick up 75% of the lab charges of exporters of finished leather amounting to Rs. 60 Million starting from 18th March, 2021 onwards till the amount of Rs. 60 million is exhausted.

III. ROLE AND RESPONSIBILITY OF THE ASSOCIATION (PTA).
The Association (PTA) will duly recommend the documents of their member exporters to TDAP / auditors and will give undertaking that the association has duly assessed the eligibility of these claims for the above program of the Government, after verifying the documents given below, claim-wise.

IV. ELIGIBILITY OF A CLAIM FOR SUBSIDY PURPOSE

a. Criteria

- Only those exporters will be eligible for payment of 75% of the lab charges where the products are eligible for subsidy and necessary export have been made by the exporters.
- List of eligible products along with their product description and HS Code are available on the website of TDAP against this public notice.
- Amount of subsidy availed by each exporter under this program will not exceed 1% of the total value of its annual exports during the year 2019-20 and likewise for each coming fiscal year till all the funds are exhausted, as per the data obtained from PRAL.
- Rough estimate of the number of claims and the number of the exporters availing the benefit is around 10,000 and 70 exporters respectively.

b. Documentary requirement

- The invoices of foreign labs will be counterchecked from the payments made to them from the exporters' banks duly verified by PTA.
- The invoices of local labs will be verified by the Auditors along-with payments made to them by the exporters for the purpose.
- TDAP will provide CD of exporters' data to the Auditors containing details of their shipments as collected from the Customs / PRAL for purpose of determination that only eligible H.S. Codes get subsidy; that amount of subsidy does not exceed 1% of the total exports of a party for the year 2019-20 and likewise for each coming fiscal years till all the funds are exhausted and that the exporter whose 60% of the exports consisted of the finished leather (eligible codes) only gets the subsidy.
- Letter of recommendation of the association (PTA).

c. Procedure
Each Exporter's annual export must be above 60% in the following H.S. Codes to be eligible for availing subsidy under the program:-
4104.4900, 4105.3000, 4106.2200, 4107.1100, 4107.1200, 4107.1900, 4107.9100, 4107.9200, 4107.9900, 4112.0000, 4113.1000, 4113.3000, 4113.9000, 4114.1000, 4114.2000. This data will be obtained from PRAL.

Recommendation letter of the Association (PTA) to the effect that the Association has verified the claim and documents thereof and found the claim amount in total does not exceed 1% of the value of exports of the party for each fiscal year (2019-20 onwards) as per the data collected from PRAL. (Only final calculations are to be provided in the covering letter and supporting documents retained by the Association for later submission in suspicious cases where so required.)

List of Accredited Laboratories will be confirmed by the auditors in case of Local Labs from the list of PNAC and in case of Foreign Labs, the accredited labs to be confirmed from the Pak Mission Abroad. After necessary examination and calculation, the auditors will issue a certificate of eligibility in favour of the exporter to the TDAP mentioning the name of the exporter, his shipment charges/ fees paid to the laboratory for certification purpose, and amount of claim in terms of subsidy which the TDAP will process for payment to the exporter.

V. Submission of claims to TDAP/ Auditors
TDAP will forward these claims to the auditors after their receipt from the association with a covering letter mentioning the number of claims and the number of shipments/ exporters involved, if these claims are received in batches, then they will be duly referenced and linked up (in TDAP's letter) for purpose of subsequent follow up.

VI. Appointment of Auditors and their role in scrutiny of documents and determination of eligibility of a claim
TDAP after publication of this public notice will select the qualified auditors falling into the A list of State Bank of Pakistan calling bids in this regard through national press describing in brief the nature of the job, documents and procedure for scrutiny/ assessment of claims etc. ; in terms of this public notice, which the auditors will be required to undertake against fee per claim, payable after the complete scrutiny of the claim, regardless of whether a claim is passed or rejected. Auditors' fee will be paid from the amount of Rs. 60 million sanctioned for the scheme by the EDF against payment procedure to be settled with them by TDAP in terms of necessary agreement for the job.

VII. Rejected claims/ Right of appeal
The claims which are rejected by the auditors will be returned to the exporters through the association in original duly providing for the reasons of rejection, against which the exporters will have right to file appeal to the Secretary, TDAP within a month of rejection, which the TDAP will be bound to decide upon within three (3) months, whose decision will be final and binding on all.

VIII. Validity of the procedure
This procedure will be valid till the funds of Rs 60 million sanctioned for the purpose is exhausted.

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Trade Development Authority of Pakistan
MINISTRY OF COMMERCE - GOVERNMENT OF PAKISTAN

Block-A, 3rd Floor, Finance & Trade Centre, Shahrah-e-Faisal, Karachi-75350 URL: www.tdap.gov.pk

2. EDF Support for Participation of PTA member firms in International Leather Fairs World-wide

The Board of Administrators of Export Development Fund, Ministry of Commerce in its

meeting on 16.06.2021 at Islamabad approved Rs.18 Million in first phase for participation of PTA member firms in the next 3-International Fairs at different destinations out of total proposed 10-International Fairs for promotion of export.

3. Re-inclusion of Finished Leather with all relevant 6 HS Codes in the DLTL (Non-Textile) Order 2018 under SRO 711(I)/2018 dated 8th June'2018 for the year 2018-21

I have constant and close follow up with Mr. Abdul Razaak Dawood, Advisor to PM on Commerce for approval of PTA genuine demand for granting DLTL on value-added Finished Leathers under DLTL (Non-Textile) Order 2018 FY 2018-21 effective from July'2018 and he confirmed that he had completed his job and got necessary approvals from FM and all relevant departments and now the file is being moved finally to ECC. I hope we get approval soon.

4. Exemption of CD/ACD on import of basic raw materials

Exemption of CD/ACD on import of basic raw materials for Leather Industry (Raw Hides & Skins, Wetblue & Pickled).

5. Reduction of Duties on certain Tanning Chemicals

Reduction of Duties on certain Tanning Chemicals for Leather Industry announced in Federal Budget FY 2021-22.

6. Reinstatement of Raw Hides & Skins as "Agriculture Produce"

Reinstatement of Raw Hides & Skins as "Agriculture Produce" announced in the Federal Budget 2021-22 to facilitate local traders/manufacturers for making business locally "without paying" Sales Tax to cater to the needs of real stakeholders of Leather Industry "manufacturers-cum-exporters" for value addition for export the world-wide.

7. TDAP removed the "Irrational condition of TDAP" for 3/5 years participation condition and 2 times participation in a year in International Fairs for Leather

TDAP removed the "Irrational condition of TDAP" for 3/5 years participation condition and 2 times participation in a year in International Fairs for Leather allocated to PTA for its member participants concerned for the promotion of Leather Sector.

8. Concessionary Tariff Rate allowed for supply of Electricity & Gas to the manufacturers of Five-export Oriented Sectors

The Economic Coordination Committee (ECC) of the Cabinet approved the Concessionary Tariff Rate for supply of Electricity & Gas to the manufacturers of Five-export Oriented Sectors to boost the country's exports. Accordingly FBR issued Circular No

C.No.1(I)ST-LP&E/ZR/2017/243658-R dated 30.12.2020 under heading “Standard Operating Procedure for registration of New Manufacturers for Concessionary Tariff Rate on Supply of Electricity & Gas” effective from January’2021 for the facilitation of the manufacturers of five-export oriented sectors including Leather.

The ECC of the Cabinet in its meeting held on 16th August’2021 again approved the continuation of concessionary tariff rate for electricity and gas for five-export oriented sector to reduce cost of manufacturing and support the momentum of growth in export during the fiscal year 2021-22 which is essentially required at regionally competitive prices specially in the Covid-19 scenario to sustain the exports.

9. IOCO allowed up-ward revision of Duty Drawback Rates of Finished Leather

IOCO, Government of Pakistan allowed up-ward revision of Duty Drawback Rates of Finished Leather of Goat/Sheep Skins, Cow/Buffalo Hides and Cow / Buffalo for furniture or Upholstery Leather vide FBR SRO 930(I)/2020 dated 28.09.2020 as under :

Description	FBR approved rates through its Customs Notification No. S.R.O 923 (I)/2015 dated 8-Sep-2015	New Rates of DDB Rates FBR Notified through SRO 930(I)/2020 dated 28.09.2020 onwards
Goat/Sheep Finished Leather	1.06%	1.78%
Cow/Buffalo Finished Leather	2.38%	3.73%
Cow/Buffalo for furniture or Upholstery Leather	2.43%	3.93%

10. Ministry of Commerce allowed for removal of Quarantine Obligation on Import of Raw Materials

The Ministry of Commerce allowed for removal of Quarantine Obligation on Import of Raw Materials for Leather Sector vide its SRO 902(I)/2020 dated 25.09.2020.

11. Pakistan E-Visa Online Service at all Pakistan Embassies abroad

PTA has been successfully registered at prescribed domain of NADRA being a recognized Trade Association among others for issuance of E-Recommendation through designated software linked with NADRA for issuance of E-Visa on-line for foreign customers of PTA’s member firms.

SALIENT FEATURES OF THE FEDERAL BUDGET 2021-22

The Federal Budget 2021-22 unveiled by Mr. Shaukat Tarin, Federal Minister for Finance on June 11, 2021. I would like to mention hereunder Salient Features of the Federal Budget 2021-22 :

INDUSTRIAL RELIEF MEASURES

01. Reduction / exemption of CD and ACD on raw materials and intermediary goods and point of sale machines falling under 328 tariff lines as a consequent of tariff rationalization.
02. Reduction of duties on raw material/inputs of footwear industry.
03. Reduction / Exemption of CD & ACD on raw materials for Chemical and Artificial Leather Industry.

EXPORT FACILITATION MEASURES:

01. Reduction of RD on export of molasses, skin and hides to boost positive image of the country with our important trading partners across the world.
02. To ease of doing business, a new Uniform Export Facilitation Scheme is being proposed. The existing schemes shall be phased out in next two years.

ENFORCEMENT FEATURES:

01. Inclusion of master bill of lading and certificate of origin in the existing definition of document to discourage origin fraud

REVENUE MEASURES - SALES TAX ACT 1969

01. Sixth Schedule is proposed to be streamlined and exemptions other than relating to basic food items, health and education are proposed to be withdrawn.
02. Eighth Schedule is proposed to be streamlined and reduced rates other than relating to basic food items, health and education are proposed to be brought into standard regime.
03. In order to introduce umbrella Export Facilitation Scheme by Customs Wing, exemption on import and zero-rating on local supplies in respect of raw materials, components, parts and plant and machinery to authorized exporters is proposed.

REVENUE MEASURES - FEDERAL EXCISE ACT 2005

In order to introduce new Export Facilitation Scheme, 2021, exemption on import and zero-rating on local supplies in respect of raw materials, components, parts and plant and machinery to registered persons is proposed.

REVENUE MEASURES - INCOME TAX

01. Special regime for export of services at par with export of goods to be taxed @ 1% under final tax regime.
02. Rationalization of withholding tax regime for exporters.

RELIEF MEASURES

Inclusion of live animals, raw hides and unpackaged meat in definition of agriculture produce.



CHRONICLE EVENTS & MEETINGS 2020-2021

During my tenure a number of meetings held with the high-ups for resolution of the issues of Leather Industry as adversely impacted due to Covid-19 scenario, economic slowdown world-wide and un-justified government policies specifically for Leather Sector when announced incentives for the country's stakeholders. I would like to furnish below brief detail of the meetings held with the authorities concerned :

01. PTA DELEGATION LED BY MR. ANJUM ZAFAR, CHAIRMAN, PTA MET THE CHIEF COLLECTOR OF CUSTOMS, LAHORE ON 8TH OCTOBER'2020

PTA Delegation led by me alongwith some senior members met the Chief Collector of Customs, Lahore on 8th October'2020 at his office to discuss all related core issues of Sales Tax being confronted by its members situated at Punjab for the desired resolution and it was termed to be most productive with desired conclusion for the betterment of North based members regarding their Refund of Duty Drawback claims, submission of claims thru prescribed Module/Software, smooth transmission of claims through PRAL new system to their direct bank accounts & other related problems and it was assured by the Chief Collector of Customs, Lahore during the meeting to make it resolve for facilitation to the Punjab based Members for the promotion of exports.

02. PTA'S DELEGATION MET CHIEF COLLECTOR OF CUSTOMS, DR. SAIFUDDIN AT CUSTOM HOUSE, KARACHI ON 15TH OCTOBER'2020

PTA's Delegation led by Mr. Abdul Salam, Sr.Vice Chairman, PTA accompanied by Mr. Amanullah Aftab, Mr. Hamid Zahur, Mr. Waqas Shakil and Mr. Muhammad Ali,SG/PTA met Chief Collector of Customs, Dr. Saifuddin at his Office at Custom House, Karachi on 15th October'2020 to discuss all issues related to Customs & Rebate as highlighted/compiled by PTA on feedback received from the members for the resolution. The Chief Collector of Customs apprised PTA team during the meeting for the introduction of a New Automated System adopted by Custom which was effective from 1st October'2020 for releasing of claims to exporter's Bank account directly through SBP without human interruption for the facilitation of the exporters.



PTA delegation discussing issues of pending rebate claims with Chief Collector of Customs, Dr.Saifuddin in his Office at Custom House, Karachi on 15th October' 2020



PTA's Delegation led by Mr. Abdul Salam, Sr. Vice Chairman, PTA (Central) alongwith PTA members snapped with Dr. Saifuddin, Chief Collector of Customs at Custom House, Karachi on 15-10-2020

03. PTA DELEGATION MET THE CHIEF COMMISSIONER-CTO, SALES TAX, LAHORE ON 20.10.2020

PTA Delegation led by me alongwith senior members, Mr. Mansoor Iqbal and Mr. Naeem Akhtar met Chief Commissioner- CTO, Sales Tax, Lahore and discuss all pending / Deferred Sales Tax Claims since 2005 onward of PTA member claimants concerned and requested for early settlement.



PTA Delegation comprising Mr. Anjum Zafar, Chairman, PTA (2R), Mr. Mansoor Iqbal, Mr. Naeem Akhtar, Member, PTA snapped with the Chief Commissioner Sales Tax-CTO, Lahore in her office on 20.10.2020

04. MEETING WITH THE PRIME MINISTER OF PAKISTAN ON 22.10.2020 AT PRIME MINISTER HOUSE

I participated in the meeting of the exporters, inter-alia, Tanners Association chaired by Prime Minister of Pakistan, Mr. Imran Khan on 22.10.2020 at Prime Minister House, Islamabad for discussion on proposals on how to increase exports.

The Meeting was also attended by Dr. Abdul Hafeez Sheikh, Advisor to Prime Minister on Finance and Revenue, Mr. Muhammad Hammad Azhar, Federal Minister for Industries & Production, Dr. Waqar Masood Khan, Special Assistant to PM.

I get the opportunity and taken-up all PTA issues during the meeting and explained in detail about factors caused in declining export of Leather Sector which was mostly due to discontinuation of DLTL, subsidy for setting-up of Effluent Treatment Plants in individual tanneries which is the fundamental requisition of WTO and LWG, not allowing subsidy on Airfreight and for International Lab Testing of Finished Leather.

PM instructed Mr. Hammad Azher, Federal Minister for Industries and Production to look into PTA's issues with regard to revenue in Coordination with Mr. Abdul Razak Dawood, Advisor to PM on Commerce to find solution on priority. PM said that he fully support leather industry and he want to see exports rising instead of declining.

Dr. Abdul Hafeez Sheikh, Advisor to PM on Finance & Revenue was also present and matter of pending Sales Tax and Duty Drawback claims was also discussed and he assured that instructions

are being given to Collectorates for speedy disbursement and settling of pending claims including deferred claims to improve their liquidity issue facing since long.



A view of meeting of the Prime Minister, Imran Khan with prominent exporters including Leather Sector on 22.10.2020 at Prime Minister House, Islamabad



Mr. Anjum Zafar, Chairman, PTA explaining Leather Industry's issues to Prime Minister, Mr. Imran Khan during the meeting with Exporters on 22.10.2020 held in PM House at Islamabad

05. PTA DELEGATION MEETING WITH CHIEF COMMISSIONER-IR, INLAND REVENUE-RTO-III, DR. AFTAB IMAM IN HIS OFFICE AT KARACHI ON 28TH OCTOBER'2020

In follow-up of my above meeting, PTA Delegation led by Mr. Abdul Salam, Sr. Vice Chairman, PTA accompanied by Mr. Waqas Shakil of M/s.Universal Leather, Mr. Danish Naseem of M/s.MIMA Leather, Mr. Mustafa of M/s.Muhammad Shafi Tanneries and SG-PTA discussing in detail issue of pending / Deferred Sales Tax refund claims as well as claims under Normal and FASTER claims of PTA members concerned with the Chief Commissioner-IR, RTO-II.



PTA's Delegation led by Sr. Vice Chairman, Mr. Abdul Salam snapped with the Chief Commissioner of Sales Tax RTO-III, Mr. Aftab Imam at FBR office, Karachi after meeting on 28.10.2020

06. SECRETARY LIVE STOCK, BALOCHISTAN VISITED PTA (CENTRAL OFFICE) ON 02.12.2020 TO MET PTA MEMBERS

Mr. Muhammad Tayyab, Secretary, Livestock, Balochistan alongwith his team visited PTA Central Office, Karachi on 02.12.2020. The meeting chaired by me from PTA-NZ Office, Lahore thru video conference. Mr. Abdul Salam, Sr. Vice Chairman, PTA, Mr. Muhammad Tayyab, Vice Chairman, PTA, Mr. Mansoor Iqbal, Mr. Amanullah Aftab & Sheikh Afzal Hussain also attended the meeting.

Various aspects were discussed by the Secretary Livestock, Balochistan specially for establishing a Tannery in Quetta for processing from raw hides & skins to wet blue form. PTA apprised him that the tannery would not be workable as due to low quantity of hides & skins and advised to stop its construction work immediately to refrain from further loss. I emphasized him to focus on these initial stages 1) To compile correct figure of livestock in Balochistan 2) to establish corporate breeding farms to increase livestock on international practices 3) Proper Vaccination 4) establishment of Slaughter House for the up-gradation of livestock in Balochistan.



Mr. Anjum Zafar, Chairman, PTA chairing the Meeting from PTA-NZ Office Lahore via Video Link to discuss issues of Livestock, setting-up of ETP etc with Mr. Muhammad Tayyab, Secretary, Livestock, Balochistan on his visit to PTA Central Office, Karachi on 02.12.2020



Mr. Abdul Salam presiding over the meeting from PTA-Central Office Karachi held with Mr. Muhammad Tayyab, Secretary, Livestock, Balochistan on 02.12.2020

07. MEETINGS OF THE SPECIAL COMMITTEE OF PTA (CENTRAL) HELD ON 19.12.2020 & 09.01.2021 IN PTA CENTRAL OFFICE, DHA, KARACHI

As per decision of CEC, a meeting of Special Committee of PTA held on 19.12.2020 and 09.01.2021 respectively in PTA Central Office, DHA, Karachi which was attended by Mr. Abdul Salam, Chairman, PTA (SZ) & Sr. V/C, PTA (Central), Mr. Amjad Hafeez and Sh. Afzal

Hussain, Members CEC for the deliberation, discussion & finalization of the proposal for the segregation of members enrolled in Associate Class & Corporate Class of the Association properly in compliance with the DGTO verdict as conveyed vide DGTO letter's No. 6(102/2020-TO dated 04.12.2020 for the supreme motive to stream-line the members in the appropriate class in compliance with PTA's Memorandum and Articles of the Association of PTA against the certain clause # 4 (5) (a) & (b) duly attested by DGTO/MOC.



Mr. Abdul Salam, Sr. Vice Chairman, presiding over the meeting of Special Committee held on 09.01.2021 at PTA Central Office, Karachi

08. PTA DELEGATION MET PRIME MINISTER OF PAKISTAN MR. IMRAN KHAN AT PM HOUSE, ISLAMABAD ON 11TH JANUARY'2021

PTA delegation led by me alongwith Mr. Mohammed Musaddiq, Mr. Amjad Hafeez and Mr. Mansoor Iqbal met Prime Minister of Pakistan, Mr. Imran Khan in PM House, Islamabad on 11th January'2021 to discuss core issues of Leather Industry. The meeting was attended by Minister for Industries Mr. Hammad Azhar, PM's Advisor on Commerce, Mr. Abdul Razaq Dawood, PM's Special Assistant, Waqar Masood.

The PM was apprised of increasing demand in Pakistani leather products across the world. The local leather had been in high demand across the globe due to its high quality and affordable cost.



PTA delegation discussing with the Prime Minister of Pakistan in PM Secretariat during the meeting held on 11th January'2021

09. PAKISTAN CHINA LEATHER TRADE WEBINAR HELD ON 19TH JANUARY'2021 IN COLLABORATION WITH CHINA LEATHER INDUSTRY ASSOCIATION (CLIA) AND TDAP

I participated in Meeting via Zoom organized by the Consul General of Pakistan in Shanghai in collaboration with TDAP on 19th January'2021 on Pakistan China Leather Trade Webinar wherein he delivered a presentation on Leather and highlighted the views of Leather Industry how to increase quantum of Pakistani Leather exports into China. The outcome of webinar was found productive for the Leather Industry.

I apprised the CG during the session that our members are exporting highly value added "Dyed/Finished Leather" to China under Chapter # 41 with relevant HS Codes and requested him to rectify in his Presentation by using actual version as "Dyed/Finished Leather" INSTEAD of Raw Hides & Skins for further proceeding in future.

10. MEETING WITH MR. ABDUL RAZZAK DAWOOD ADVISOR TO PM ON COMMERCE HELD ON 23RD JANUARY'2021 THROUGH VIDEO CONFERENCE SIMALTANEOUSLY IN PTANORTHERN ZONE OFFICE, LAHORE AND PTA CENTRALOFFICE, DHA, KARACHI

Mr. Abdul Razak Dawood, Advisor to PM on Commerce visited PTA-Northern Zone Office, Lahore on 23rd January'2021 and had meeting with PTA members connected through Video link simultaneously in both the Association offices in Lahore and Karachi to discuss core pending

issues of Leather Industry. He assured to re-include the finished leather @ 4% irrespectively in DLTL Order 2018 in respect of PTA's member's demand.



Mr. Abdul Razak Dawood, Adviser to PM on Commerce discussing with PTA members during the meeting at PTA-NZ Office, Lahore on 23.01.2021

GLIMPSES OF THE MEETING OF THE LEATHER SECTOR STAKEHOLDERS HELD WITH MR. ABDUL RAZAK DAWOOD, ADVISER TO PM ON COMMERCE ON HIS VISIT TO PTA-NZ OFFICE ON 23.01.2021 AT LAHORE





12. MEETING OF MOC HELD WITH STAKEHOLDERS THROUGH ZOOM ON 03.02.2021 REGARDING DELETION OF NON-FOOD AND PROCESSED FOOD ITEMS FROM PART-II OF APPENDIX-B OF IMPORT POLICY ORDER (SRO 902) FOR SUBMISSION OF QUARANTINE CERTIFICATE

A Meeting on deletion of Non-food and processed food items from Part-III of Appendix-B of the Import Policy Order 2020 (SRO # 902) was held on 3rd February'2021 at Zoom in MOC, Islamabad, which was attended by Sheikh Afzal Hussain, Chairman, Import Standing Committee alongwith Mr. Hamid Zahur (Noor leather) and pleaded PTA's version very strongly during the meeting and insisted to keep omission of Imported Raw Materials for Tanning Industry from the removal of Quarantine Certificate, which is not food stuff/item and after detailed deliberation/discussion it was concluded/decided that MOC would coordinate with other countries to yield the information for the procedure laid down at their destination(s) for the imported raw materials and would arrange another round of meeting at MOC with all stakeholders specially national Food Security & Research Ministry for finalising the issue amicably with consensus. The meeting was also attended @ zoom by Representatives from FPCCI, PLGMEA, Poultry Association & others and supported the version strongly.

13. PTA DELEGATION MET CHIEF EXECUTIVE, TDAP, KARACHI ON 10.02.2021

PTA's Delegation led by Mr.Abdul Salam, Sr. Vice Chairman accompanied by Mr.Amanullah Aftab, Mr.Kamran Habib, Mr. Shafique Ahmed and Mr. Muhammad Ali, SG held meeting with CE/TDAP, Mr. Arif A. Khan in his office at TDAP, Karachi on 10.02.2021 to discuss all related core issues as under :

1. Release of pending subsidy for Individual Treatment Plants for 8 Tanneries.
2. Allocation of Int'l Fairs to PTA
3. Release of pending subsidy for Lineapelle Fair, Feb'2020, Italy,
4. Re-inclusion of finished leather in DLTL scheme for the year 2018-21.
5. To recommend PTA's proposal to EDF for the allocation of required fund for Int'l Fairs.



A busy view of PTA Delegation Meeting with Mr. Arif A. Khan, CE-TDAP

14. CHAIRMAN, PTA, MR. ANJUM ZAFAR MET PM, MR. IMRAN KHAN ON 19.02.2021 AT ISLAMABAD

I met PM, Mr. Imran Khan on 19.02.2021 to discuss DLTL issue in detail and request for inclusion of relevant HS Codes of Finished Leather in the SRO for facilitation of tanning industry too as advertently eliminated earlier and he assured for its redressal.



15. PTA DELEGATION MEETING WITH THE CONSUL GENERAL OF TURKEY ON 24.02.2021 AT KARCHI

PTA's Delegation led by Mr. Abdul Salam, Sr. Vice Chairman, PTA alongwith Mr. Amanullah Aftab and Mr. Muhammad Ali, SG-PTA met Consul General of Turkey in Karachi, Mr. Tolga Ucak to discuss bilateral trade relations in general and specially to discuss the proposed participation in AYSAF, 2-5th June, 2021 at Istanbul, Turkey for getting some incentives from them specially sponsorship for the proposed participation in this event.



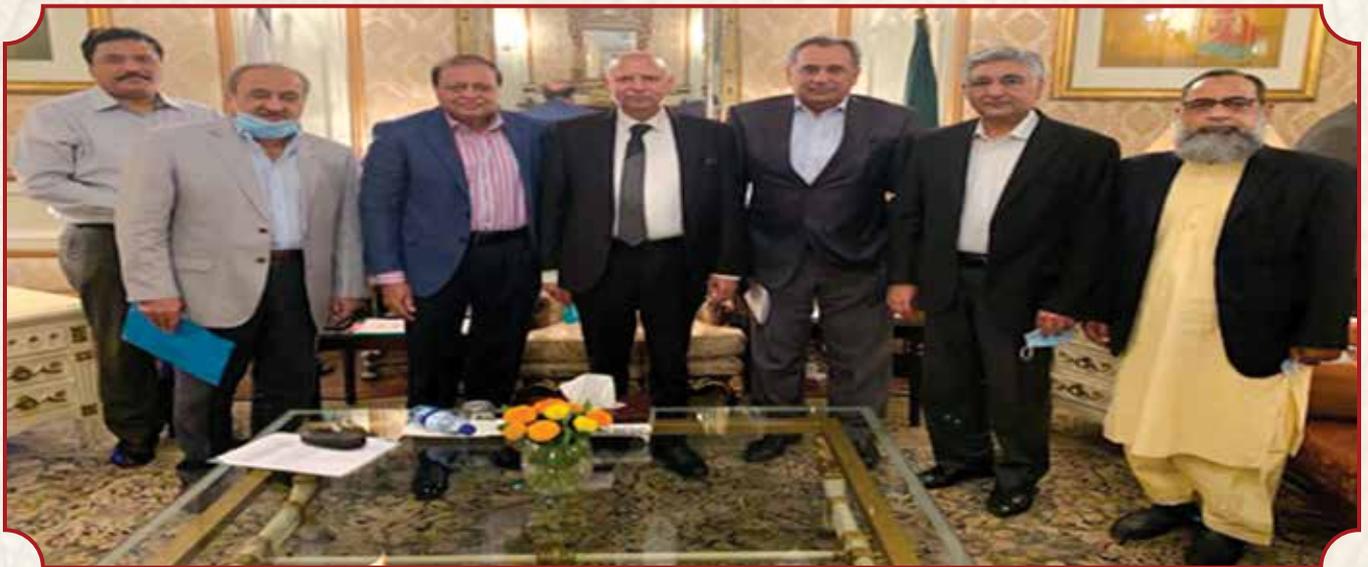
Mr. Abdul Salam, Sr. Vice Chairman (R) and Mr. Amanullah Aftab, Member, PTA presenting flower bouquet to Mr. Tolga Ucak, CG, Turkey (C) in Turkish Consulate Karachi

16. MEETING ARRANGED BY CONSULATE GENERAL OF PAKISTAN, TORONTO, CANADA IN COORDINATION WITH TDAP, KARACHI HELD ON 15.03.2021 THROUGH ZOOM/WEBINAR

I participated in the meeting which was arranged by Consulate General of Pakistan, Toronto, Canada in coordination with TDAP, Karachi on 15.03.2021 through Zoom/Webinar on Leather Export to Canada and Buyer Demands, Market Trends, Certification requirements and Market Challenges competition. During the meeting I pointed out to the CG of Canada and representative of TDAP to remove the interpretation using in their presentation for Finished Leather as Raw Hides and Skins and stressed to use always as export of Finished Leather henceforth which is the value added product of Leather Industry and fetching sizeable foreign exchange for the country.

17. MEETING OF PTA'S DELEGATION HELD WITH GOVERNOR, PUNJAB, MR. MUHAMMAD SARWAR ON 16.03.2021 AT GOVERNOR HOUSE, PUNJAB

PTA's Delegation led by me accompanied by Mr. Muhammad Tayyab, Vice Chairman, PTA (Central), Mr. Mansoor Iqbal, Mr. Amjad Hafeez and Mr. Azam Malik, Senior members held meeting with Governor of Punjab, Mr. Muhammad Sarwar on 16th March'2021 at Governor House, Punjab and discussed all major issues relating to leather industry for revival. The Governor of Punjab has patiently listened and assured to take up the leather industry's issues with relevant departments.



PTA's delegation snapped with Governor of Punjab, Mr. Muhammad Sarwar at Governor House, Lahore



PTA Delegation led by Chairman, PTA Mr. Anjum Zafar (R) discussing with Governor of Punjab, Mr. Muhammad Sarwar on 16.03.2021 at Governor House Punjab

18. PTA DELEGATION ATTENDED 19TH MEETING OF THE FINANCE COMMITTEE OF THE BOARD OF ADMINISTRATORS OF EDF, MOC AT ISLAMABAD ON 18.03.2021

I, alongwith Mr. Abdul Salam, Sr. Vice Chairman, PTA and Mr. Muhammad Ali, Secretary General, PTA attended the 19th Finance Committee Meeting of the Board of Administrators of Export Development Fund (EDF), MoC held on 18.03.2021 at Islamabad which was chaired by Advisor to PM on Commerce, Mr. Abdul Razak Dawood. I presented following genuine proposals for Leather Industry :

1. Allocation of Rs. 60 (Million) for Int'l Lab testing for Finished Leather to meet Int'l Top leading brands/foreign buyers/customers demands for export to them
2. Allocation of fund for Rs.133 (Million), which is around 27% against total expenditure for Rs.485 (Million) for marketing & participation of PTA members in Int'l Leather Fair under National Pavilion of Pakistan for yielding the sizeable foreign exchange for the country and promotion of Leather exports.
3. Allocation of Rs. 900 (Million) for matching grant for the Individual Treatment Plants at Tanneries in Pakistan, which is mandatory "pre-requisition" for enrolment in Leather Working Group – LWG

After due deliberation, the Committee unanimously approved PTA's proposal listed at Serial # 1 above for Rs.60 Million for the Financial Year 2021-22 for Int'l Lab Testing for Leather while the other 2-Proposals will be considered by the MoC in next EDF meeting.

19. MEETING HELD WITH MR. ABDUL RAZAK DAWOOD, ADVISOR TO PM ON COMMERCE/ CHAIRMAN FINANCE COMMITTEE EDF BOARD, ISLAMABAD ON 16TH JUNE'2021

I accompanied by Mr. Abdul Salaam, Sr. V/C and Mr. Mohammad Ali, SG-PTA attended EDF Board meeting held on 16th June'2021 with Mr. Abdul Razak Dawood, Advisor to PM on Commerce and Chairman for EDF Board in Islamabad to discuss trade fairs subsidy in detail, which Alhamdulillah has been approved for next three fairs out of 10 fairs in the first phase. This will help our exporters to attend and exhibit in these fairs to get orders and increase exports of Leather Sector in line with the vision of PM of Pakistan.

20. MEETING HELD WITH MEMBER IR, FBR AT ISLAMABAD ON 16TH JUNE'2021

PTA Delegation led by me comprising Mr. Abdul Salaam, Sr. V/C and Mr. Mohammad Ali, SG-PTA had meeting with Member-IR at FBR on 16th June'2021 wherein it is confirmed that local raw hides & skins now falling under agriculture produce will not be liable for sales tax. Raw hides and skins have been shifted from table 1 to table 2 of 6th schedule resultantly domestic supplies are sales tax exempted. He also apprised the delegation about the release of Sales Tax refund Claims of PTA members concerned at Karachi & Lahore respectively and assured his continued cooperation.

21. JOINT DELEGATION OF LEADING EXPORTERS TO MEET PM OF PAKISTAN AT ISLAMABAD ON 2ND AUGUST'2021

I have the opportunity to meet Prime Minister of Pakistan, Mr. Imran Khan once again in a joint meeting of the leading exporters at Islamabad on 2nd August'2021 and discussed issues which are hurdle on increasing exports.

Mr. Abdul Razak Dawood, Advisor to PM on Commerce discussed issues relating to MOC and Mr. Shaukat Fayaz Ahmed Tarin, Finance Minister was attending to finance matters and PM gave instructions on spot. PTA's issues have been carefully noted by Mr. Abdul Razak Dawood and assured to PTA for early resolution of all the issues specially for re-inclusion of Finished Leather DLTL scheme. I also discussed treatment plant subsidy and I was assured that this matter is being taken up on next agenda in EDF meeting and instructions were given for this on spot. Overall PTA remained in focus at MOC and Mr. Abdul Razak Dawood is fully supporting PTA.



A delegation comprising leading exporters from various sectors including Mr. Anjum Zafar, Chairman, Pakistan Tanners Association (2nd R) call on Prime Minister, Mr. Imran Khan at Islamabad on 02.08.2021

PRESS STATEMENTS AND INTERVIEW IN TV CHANNELS

A number of Press Statements released and published in daily Newspapers on the core issues of Leather Industry and participated in TV Channels to invite attention of the Government towards the Leather Sector during my tenure of chairmanship.





Interview of Chairman, Pakistan Tanners Association, Mr. Anjum Zafar televising at PTV – Ajj Ka Pakistan on 08.08.2021

PTA'S MEMBERS NOMINATION IN BOARD/COMMITTEES CONSTITUTED BY THE GOVERNMENT

PTA members were nominated as PTA's representatives in the following Board/Committees constituted by the Government to represent Pakistan Tanners Association in the meetings as and when held during the year :

NATIONAL EXPORT DEVELOPMENT BOARD (NEDB)

After approval of the Federal Cabinet, the Ministry of Commerce notified a National Export Development Board (NEDB) vide its Notification No.F.No.1(30)/2018-DD(TP) dated 8th July'2021 to provide strategic guidance to increase Pakistan's export comprising members of Government, Public and Private Sector's representatives under the chairmanship of the Prime Minister of Pakistan. Following members from Leather Sector included in the NEDB :

Sr. #	Sector	Members	Organization
01.	Leather	1. Mr. S. Anjum Zafar	M/s. Eastern Group, Lahore.
		2. Mr. Irfan Iqbal	M/s. Nova Leather, Karachi.

REVENUE MOBILIZATION, INVESTMENT, & TRADE (REMIT) PROGRAMME

We were approached by local Agent in Pakistan, Mr. Ebrahim Muslim for the above subject matter, which is in progress that ITC is the joint agency of the World Trade Organization and the United Nations. ITC is fully dedicated to supporting the internationalization of micro, small and medium-sized enterprises (MSMEs). ITC is one of the implementing agencies of the Revenue Mobilisation, Investment and Trade (ReMIT) Programme in Pakistan, funded by the Foreign, Commonwealth & Development Office (FCDO). Through this programme, ITC aims to promote and enhance international trade competitiveness in Pakistan. To achieve Pakistan's strategic economic and development goals and in the context of the Strategic Trade Policy Framework (STPF) 2020-25 led by the Ministry of Commerce (MoC), ITC will assist Pakistan to develop a comprehensive National Priority Sectors Export Strategy (NPSES) for 10 of the STPF priority sectors through a consultative process for which in follow up the TDAP has also approached with endorsement for participation in this consultative session.

While proceeding PTA has already submitted its concern to TDAP that similar kind of activities with huge investment was made earlier before around 1 decade and paid lucrative amount to the Consultants hired earlier namely Mr. J.E. Austin, but unfortunately the final conclusion of the Survey despite all hectic efforts was not productive as futility for the Industry. Therefore PTA would not endorse any such kind of activities again to avoid waste of precious time & money for the country, BUT certainly assured to TDAP & rest to be the part of the consultative sessions & study henceforth for the betterment of the Tanning industry @ ground with the desired results & achievements and PTA should be kept on board in all respect specially financial outlay for the one supreme motive to be result oriented for Tanning Industry of Pakistan so that utmost desire objectives could be achieved by the Tanning Industry for the betterment.

In this context, first Two sessions of consultation were already held on 3rd Sept., & 7th September, 2021 at Zoom for which invitation for participation have been extended to all CEC Members, but only the Chairman, PTA, Mr. Anjum Zafar has attended alongwith some members in both sessions for submission with due feed back for the betterment of the Industry and the progress in on with further sessions for finalisation with our due observations already conveyed for the result orientation & implementation @ ground for the Industry & PTA's members facilitation with convenience.

MEETINGS OF CENTRAL EXECUTIVE COMMITTEE OF PTA HELD DURING THE YEAR 2020-2021

During the year under review, following meetings of the Central Executive Committee were held simultaneously at Lahore & Karachi through Video Conference and Zoom Link due Covid-19 outbreak :

- 1st CEC Meeting on 29th September'2020.
- 2nd CEC Meeting on 19th December'2020.
- 3rd CEC Meeting on 3rd April'2021.
- 4th CEC Meeting on 26th May'2021.
- 5th & Last Meeting with AGM on 30th September'2021.

VOTE OF THANKS

I would like to thank Mr. Muhammad Ali, Secretary General, PTA for looking after the whole affairs of the Association despite COVID-19 and keep continue follow-up and coordination with the Government Departments concerned for resolution of PTA's members firms. I would like to appreciate Deputy Secretary, Ms. Tahira Shaheen for her hard and smooth result oriented working for the Association and staff of PTA Central Secretariat who worked hard and did level best to carry out their assignments. I also appreciate the hard work of Mr. Fahim Ahmed Secretary, PTA-Northern Zone and Mr. Raiyan Muhammad, Secretary, PTA-Southern Zone.

I would like to thank the representatives of the print & electronic media for covering problems and issues of the leather industry to invite government attention.

I am really very grateful to all members who have generously released their advertisements for publication in Annual Report and appreciate the work of Printer as well.

I again thankful to the members of Executive Committee for their support and confidence reposed in me to lead the Association during the year for the betterment of the leather industry.

I specially would like to express my congratulation to the prospective Office Bearers and Members of Central Executive Committee of PTA for coming forward to serve the cause of promotion of the Leather Industry zealously during the ensuing year of their tenure. I wish them success in all the spheres of their activities.

I sincerely pray to Almighty Allah for the prosperity, progress and solidarity of our beloved Pakistan, and for the unity, growth and success of all members of Pakistan Tanners Association.

Pakistan Zindabad.





AUDITED AGAINST LWG STANDARDS

Unique Reference Number: UNI109

Universal Leather (Pvt.) Limited

Plot 16/1, Sector 15, Korangi Industrial Area

Karachi-Pakistan

Tel: 021-35062711-5

Email: sales@universal-leather.com

URL: www.universal-leather.com





SILVER RATED

AUDITED
AGAINST LWG
STANDARDS

Unique Reference Number: KHA103



Khas Industries (Pvt.) Ltd.

Email: info@khasindustries.com.pk



Photo Gallery

*Glimpses of the Central Executive Committee Meetings
held during the year 2020-2021
Via Video Conference Simultaneously in Lahore & Karachi
under the Chairmanship of
Mr. S. Anjum Zafar at Lahore and Mr. Abdul Salam at Karachi*





*Glimpses of Annual General Body Meeting of PTA Central Office
FY 2019-20 held on 29.09.2020
via Video Conference simultaneously in Karachi under the Chairmanship of
Sh. Afzal Hussain and in Lahore under the Chairmanship of Mr. Fazalur Rehman*



Glimpses of different Sessions of the Meetings of PTA Delegation led by Chairman, PTA, Mr. Anjum Zafar held with the Honourable Prime Minister of Pakistan, Mr. Imran Khan



Glimpses of Meetings of PTA members held with Mr. Abdul Razak Dawood on 23rd January'2021 at PTA Northern Zone Office, Lahore

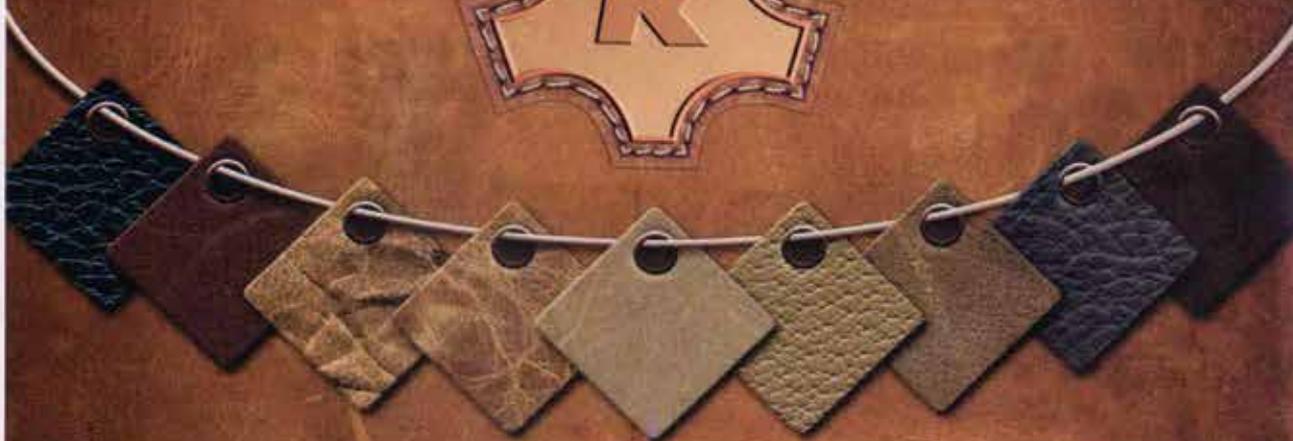


Glimpses of Meetings of PTA Delegation led by Mr. Anjum Zafar, Chairman, PTA held with Mr. Muhammad Sarwar, Governor of Punjab on 16.03.2021 at Governor House, Punjab



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URL: www.multanhidgroup.com



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Daily Times
Strain in civil military ties
74th of landmark
in last 3 days in
Karachi found
DAWN
STAND UP TO THE
CONFUSION

Press Clippings

Business Recorder, Karachi
Tuesday, May 4, 2021

Businesspeople express concern over long holidays

RECORDED REPORT
KARACHI: Business and industrial community has expressed concern over long Eid holidays and urged the government to consider reduction in announced holidays.

President of Federation of Pakistan Chambers of Commerce & Industry (FPCCI) Mian Nasser Hyatt Maggo has expressed his displeasure over yet another set of SOPs and Public Holidays on account of Eid-ul-Fitr announced by NCOG without consulting business, industrial, and trade community of Pakistan.

He demanded that industries and markets should only be closed for 3 days on account of Eid-ul-Fitr otherwise there will be irreversible loss to already struggling businesses and huge shortfall in tax collection will further decelerate the economic activity.

Mian Nasser Hyatt Maggo maintained that ports, customs, and required banking services for them should not even be closed for 3 days during Eid-ul-Fitr as exports are as necessary for survival of Pakistan as airports and hospitals. Even a single day clo-

sure of ports during Eid will add to existing huge glut and backlog for exporters and cause financial and goodwill loss for not being able to ship the consignments on agreed schedules. He demanded that ports timings should be extended to 05:00pm with immediate effect.

President of Korangi Association of Trade and Industry, Saleem uz-Zaman has expressed grave concern over the long Eid-ul-Fitr holidays and said that the trade activities are already severely hampered due to the challenges being faced by Pakistan in the current situation. Due to the global corona pandemic, all means of benefiting from the export orders received by Pakistan will be wiped out.

He said that eradication of holiday culture in the country was essential for economic development as it was essential to continue working day and night with a continuation of trade and business activities to make Pakistan an Asian Tiger.

He said that while the government institutions themselves feel that the country's revenue is facing huge deficit due to holidays, the increase

in holidays is beyond comprehension.

He said that due to the holy month of Ramadan, lack of time in banks, factories, industries and offices as well as government institutions have severely damaged commercial and business activities even before the Eid-ul-Fitr holidays. Factory and industrial owners are facing difficulties due to unavailability of labour.

Chairman, Pakistan Tanners Association (PTA), Anjum Zafar opposed the announcement of government of 10 days holidays, which would ultimately be a complete closure for leather industry of Pakistan.

Moreover in the wake of persistent impact of COVID-19, which is getting severe in comparison with previous months/year, the finished leather industry has already suffered a lot.

The leather industry being 2nd biggest export oriented industry of the country is striving very hard and trying to arrest the declining trend with vigorous efforts of PTA's members around the country.

They have finalised their export orders for fetching for-

sign exchange for the national exchequer which will be delayed in delivery and ultimately daily workers would also be deprived for their daily livelihood during unnecessary long holidays announced by the government.

Another setback has specifically been highlighted by PTA's chairman that in result of long closure the import clearance at ports of customs at Karachi for the basic raw materials especially under prevailing humid climate would not only be delayed considerably but also lead to the cause of putrefaction and also heavy damage at ports. //

The NCOG announced Eid holidays from 8th to 16th May 2021, including bank and financial institution closure for 9 days, is crucial. By respecting the announcement, it is requested that at least banks should be allowed to function before Eid-ul-Fitr for keeping the economy moving, said Ateeq Ur Rehman, economic and financial analyst.

Exports are the major source of revenue and for keeping their financial supply chain in order it needs banking support.

Business Recorder, Karachi
Tuesday, January 12, 2021

Efforts on to promote value-added export industries'

ISLAMABAD: Prime Minister Imran Khan Monday said the government was taking steps on priority basis to promote those industries which had been the main source of value-added exports items.

Talking to a delegation of Pakistan Tanners Association, the PM said due to positive and business friendly policies of the incumbent government, the industrial wheel was moving at fast pace, yielding tangible improvement as indicated from the economic indicators.

The meeting was attended by Minister for Industries Hammad Azhar, PM's advisor on Commerce Abdul Razaq Dawood, PM's special assistant Wasim Masood and chairman Pakistan Tanners Association Anjum Zafar, PM office media wing said in a press release.

The PM was apprised of increasing demand in Pakistani leather products across the world. The local leather had been in high demand across the globe due to its high quality and affordable cost.—APP

PM urged to help resolve issues of finished leather sector

RECORDED REPORT
KARACHI: Pakistan Tanners Association (PTA) chairman Anjum Zafar has urged Prime Minister Imran Khan and advisor on commerce Abdul Razak Dawood to look into the finished leather sector for the resolution of the core issues so that this product of the country would also flourish with others for playing its due role in foreign exchange earnings for the country.

He said that the tanning industry, which was the second largest export-oriented sector, was in a severe crisis and facing a continuous declining trend.

While appreciating government's policies for other exporting sectors in textile and other zero-rated exporting sectors which have improved in exports, he, however, pointed out the irony of ignoring the leather finishing sector due to which the finished leather high-value added sector exports had declined badly and overall leather sector had also declined.

The finished leather sector could also contribute significantly if proper attention was given to it.

"We have been repeatedly requesting the ministry of commerce but this industry is still deprived of the basic solutions to be competitive in export market and is on the verge of closing down," he said.

DAWN SUNDAY AUGUST 1, 2021

Tanneries see 20pc fall in number of hides collected during Eid

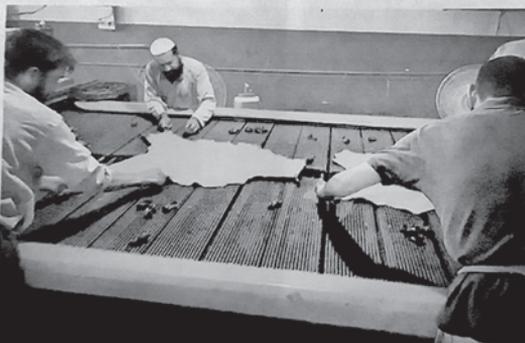
Trade body says price of hides remained higher than last year's

By Aamir Shafaat Khan

KARACHI: Tanneries across the country have received 20 per cent fewer hides during the recent Eidul Aza while paying a higher price for the raw material used in the leather industry.

Low arrival of hides at the tanneries suggests that sacrificial activity was considerably less this year.

Talking to Dawn on Saturday, Pakistan Tanners Association (PTA) central chairman Anjum Zafar said that around 700,000-725,000 hides had been brought to tanneries all over the country, including 300,000-325,000 of cows and buffaloes, 300,000 of goats and 125,000 of sheep.



KARACHI: Workers pictured in a leather tannery in Karachi's Korangi Industrial Area.—White Star

"The overall collection this year depicts a 20pc drop from 2020 owing to the Covid-19 pandemic, low purchasing power of the people, rising food prices, less spending by consumers and overall business environment," he said.

Tanneries purchased cow hides at Rs1,000-1,100 this year as compared to Rs700 last year. Goat skins were purchased for Rs210 against Rs170 last year while sheep skin was bought for Rs110 versus Rs80-90 last year.

On the export front, overall leather sector performed well in FY21 owing to rising demand after opening of the European and US markets, the PTA office-bearer said.

Pakistan fetched over \$810 million from exports of leather-related products in FY21. "Our leather-related goods exports recovered in the outgoing fiscal year but still these cannot match the brisk exports some five years back," he said.

According to figures of Pakistan Bureau of Statistics (PBS), leather garment exports rose by 14pc to \$266m in FY21 from \$231m in FY20 followed by 22pc rise in leather gloves to \$260m from \$213m and 5pc hike in leather footwear to \$108m from \$107m and 22pc jump in other leather goods to \$23m from \$18m in FY20.

However, exports of finished leather, dropped by 12pc to \$162m from \$184m.

The PTA central chairman said the government has already been promoting an export-friendly culture.

"PTA and the Ministry of Commerce (MoC) are now engaged on how to further promote export of finished leathers and goods in FY22.

To meet the soaring demand of foreign buyers, PTA has also sought some incentives from the government including the restoration of duty draw-back on local taxes and levies (DLTL) on finished leather followed by subsidy in treatment plants. He said treatment plants are expensive and tanneries consume a sizable volume of water for cleaning of waste water coming out from the tanneries.

When asked whether low arrival of hides coupled with their high prices would affect exports this fiscal, he said these two factors are unlikely to create any serious problems for exports of finished leather and leather products as demand is high from the foreign buyers owing to the upcoming winter season.

He said the exchange rate did not play any big role in exports in FY20 as exporters were upbeat over soaring demand from the foreign buyers.

BUSINESS RECORDER KARACHI THURSDAY 22 OCTOBER 2020

LEATHER

Govt promoting value added sector

ISLAMABAD. The government is taking steps to promote those industries on priority which are the main source of value-added export goods, said Prime Minister Imran Khan.

Talking to a delegation of Pakistan Tanners Association on Monday, he said that owing to encouraging and business-friendly policies of the government, the industrial wheel was moving at a rapid pace, bringing tangible improvement as indicated from the economic indicators.

Khan assured the delegation of complete cooperation from the government to enhance the capacity of leather industry to its full scale. The prime minister was apprised of the rising demand for Pakistani leather products across the world, stated a press release. He was informed that local leather was in high demand across the globe due to its supreme quality and affordable cost. AFP

New DLT scheme

PTA chairman urges govt to include dyed/finished leather

RECORDED REPORT
KARACHI: Chairman, Pakistan Tanners Association (PTA), Anjum Zafar has urged Prime Minister Imran Khan and Advisor to PM on Commerce & Textile Abdul Razzak

Dawood for early inclusion of dyed/finished leather in the new DLT scheme with retrospective from July 2018 to enable/equip finished leather exporters/PTA's members to compete internationally and

contribute to earn additional foreign exchange for the country.

He shared with media the severe condition of declining trend for finished leather industry in Pakistan, which is concluded for the export figure of Aug-Sept'2020 in sharp negative (-) 40%, as compared to the corresponding period. He also shared one of the main reason for the continuous declining trend of Finished Leather as discontinuation of "Finished Leather" for the DLT Scheme, from July'2018 which was previously being given and since then the declining trend of the export of finished leather has been broadened gradually year to year and reached now at (-) 40%, which is very alarming for the industry and exports.

Anjum Zafar also clarified that the Finished Leather is much value added product of Leather Sector of Pakistan and is second best after Italian Leathers where the value addition is around 200% which is highest in comparison with rest of commodities/products of the leather Industry and our finished leathers are sold to worlds major brands for shoes, bags, belts and leather products etc, but unfortunately still deprived to avail the DLT incentive for this vital product of the industry and rest of commodities are availing the DLT scheme, which is ultimately leading to the cause of inability/in-competitive of our member exporters in International market. In this context, many meet-

ings we're held with MoC and matter was explained that dyed fabric which is much less value added product in textile is given DLT but regrettably the most highly value added product "Finished Leather" is discontinued and not included in the new DLT scheme for the year 2018-21.

He also informed to the media that the "Finished Leather" was included from the beginning of the scheme for the year 2017-18 for some specific period effective from Feb'2017 to June 2018, but suddenly the finished leather was unilaterally excluded for inclusion in the new DLT scheme effective from July 2018 till date.

It is also shared that most of tanneries have already closed down their operation in Pakistan and rest are at verge of closure, if the unrest situation / discriminatory attitude with the finished leather industry is continued.

Anjum Zafar also shared the ground reality/facts that the overall leather Sector exports for the period of Aug/Sept'2020 as compared to corresponding period is in negative (-) 4%. However comparing with the potential of this industry, the over all leather sector was exporting 1.25 billion USD at peak in year (2014-15) which has continued to drop to overall about 750 million USD only for the year (2019-2020) which is dropped of about 40% in total leather sector, which is very alarming for our country's much needed exports and also for this industry.



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- Azo Dyes
- Disperse Dyes (Allergenic & Carcinogenic Dyes)
- Chromium VI
- Chromic Oxide
- APs & APEOs
- SCCP & MCCP
- PAH
- PFOs & PFOAs
- DMF (DMFu/DMFa)
- Fatty Acid
- VOCs
- Nickle Release
- REACH (SVHC) Screening Testing
- Flame Retardent

PPE- LEATHER

GLOVES

- EN 388 (For Mechanical risk)
- EN 21420 (For General requirements)
- EN 407 (For Thermal risks (Heat & Fire))
- EN 659 (For Fire fighters)
- EN 13594 (For Motorcycle riders)
- EN 12477 (For Welders)
- ANSI/ISEA 105 (For Hand Protection Classification)

SAFETY SHOES

- 20344 (PPE- Safety Shoes Methods)
- 20345 (PPE- Safety Footwear)
- 20346 (PPE- Safety Footwear)
- 20347 (PPE- Occupational Footwear)

PROTECTIVE CLOTHING

- 11611 (For Welding and allied processes)
- 11612 (For Heat and flame)
- 13688 (For General Requirements)
- 17092 (For Motorcycle Riding)
- 13034 (Protection against liquid chemicals)

PHYSICAL TESTING

- | | |
|--------------------------------|------------------------|
| Color Fastness to Water | Water Repellency |
| Color Fastness to Washing | Tensile Strength |
| Color Fastness to Perspiration | Tear Strength |
| Color Fastness to Rubbing | Abrasion Resistance |
| Flexing Resistance | Distension of grains - |
| | Ball Burst test |



Standing Committees

ACTIVITIES OF PTA STANDING COMMITTEES DURING THE YEAR OCTOBER-2020 TO SEPTEMBER-2021

FINANCE & ADMINISTRATION STANDING COMMITTEE



S. ANJUM ZAFAR
CHAIRMAN

Mr. S. Anjum Zafar was taken the portfolio as Chairman of the Finance & Administration Standing Committee of PTA FY 2020-21. He actively examined the monthly accounts of PTA Central Office regularly with reference to Receipts & Expenditure and the overall fiscal position as compared to last month's account before taking-up the same in the Central Executive Committee's meetings for final review and approval.

All the financial transactions for the purpose of heavy remittance to international fairs organizers concerned or essential purchases etc. have been vetted, examined and recommended to ensure transparency and genuineness particularly from audit perspective and it is a healthy sign and our satisfaction that the Auditors (Chartered Accountants) have not so far raised any objection in respect of financial transaction and maintenance of accounts of PTA (Central).

Due to COVID-19 pandemic, most of the International Fairs and Pakistan Mega Leather Show could not be organized during the year 2021, except Lineapelle Fair which is just concluded from 22-24th September'2021 at Milan Italy after relaxation in covid-19 outbreaks world-wide, PTA did not face any financial hurdle due to his timely prudent strategy to increase PTA's income by adding more Rs.5 Million in PTA's previous saving of Rs.15 Million totaling to Rs.20 Million investment in NBP for meeting the recurring expenses of PTA and drop the proposal for renovation of PTA Central Office for some time in wake of Corona pandemic to save the money.

He also vigorously worked for refund of long overdue sales tax and deferred claims, DDB / Income Tax Claims and huge amount received by the members after a long time. On his request members concerned voluntarily contributed fund amounting to Rs.200,000/- and Rs.100,000/- respectively to PTA Central Office for meeting the financial requisition.

Under his able guidance PTA had striving hard for getting pending approved amount of Rs.20 Million on account of holding of PMLS-2018 and PMLS-2020 from TDAP/EDF, hope will receive soon.

HUMAN RESOURCES COMMITTEE

The Human Resource Committee was constituted by the Central Executive Committee as required under the Trade Organization Rules, 2013 comprising the following members during the year 2020-2021 to look after the affairs of the establishment :

MEMBERS:

- | | |
|--|--|
| 01. Mr. Anjum Zafar, (Chairman, PTA) | : M/s. Eastern Leather Co. (Pvt) Ltd., Lahore. |
| 02. Mr. Abdul Salam (Sr. Vice Chairman, PTA) | : M/s. Jeaman Leather & Leather Clothing, Karachi. |
| 03. Mr. Muhammad Tayyab(Vice Chairman, PTA) | : M/s. Riaz Tanneries, Kasur. |

EXPORT & TAXES STANDING COMMITTEE

Mr. S. Anjum Zafar also headed the Export and Taxes Standing Committee of PTA (Central) for the year 2020-21. He took-up the matters of inclusion of Finished Leather in DLTL Order, 2018, refund of Sales Tax, Duty Drawback claims of PTA members firms, issues with FBR & SBP.

He arranged a series of meetings with PM, FM, Chairman, FBR for resolution of Leather Industry's issues especially for inclusion of Finished Leather in DLTL Order, 2018. Due to his constant follow-up with the high-ups he hoped the PTA's genuine demand will be approved in ECC meeting soon and PTA member exporters will get the benefit of DLTL (Non-Textile) Order effective from July'2018.

As regard, the government has also assured to include the Finished Leather in DLTL Order, 2018 to be notified soon.

Alhamdulillah, he got success and most of the Old Sales Tax Deferred Cases PTA member firms released by the FBR as a result they got huge amount.



INTERNATIONAL FAIRS & DELEGATIONS STANDING COMMITTEE



ABDUL SALAM
CHAIRMAN

The Central Executive Committee appointed Mr. Abdul Salam as Chairman, International Fairs & Delegations Standing Committee this year.

He actively dealt the affairs of the Committee under his able guidance and for organizing Pakistan Pavilions for participation of its interested members physically in various destinations which could not organized in the preceding year 2020 till date due to Corona Virus outbreak badly hit the World economy.

After getting stable situation and massive control on COVID-19 pandemic, National Pavilion with collaboration of TDAP was organized successfully after a long break for 16-Member participants of PTA's in Lineaplle Fair from September 22-24, 2021 in Milan, Italy.

He sent various proposals to EDF Board, Ministry of Commerce and TDAP for allocation of fund for organizing Pakistan Pavilion in potential International Leather Fairs for the promotion of Pakistani finest quality of value added Finished Leather of all sorts in International markets with the aim to earn more foreign exchange for the country. As a result of hectic efforts, PTA got approval and incentives from EDF & TDAP which are furnished hereunder :

- EDF Board, Ministry of Commerce approved Rs.18 Million out of total proposed fund of Rs.133 Million for participation of PTA's member exporters in 3-International Fairs out of the proposed 10-International Fairs for organizing national pavilions at various destinations.
- TDAP approved long pending subsidy @40% amounting to Rs.332,967/- each in favour of PTA's member participants concerned of Lineapelle Fair held in February'2020 at Milan, Italy which was stuck-up due to COVID-19 pandemic.
- TDAP removed irrational condition of 3/5 years or 2 times participation, which has also been removed from TDAP's Rules & Regulations for the facilitation of PTA member participants.

Besides above, the Committee also sent a proposal to EDF for allocation of fund of Rs.12 Million against the total proposed expenditure for Rs.30 Million for holding of 7th Pakistan Mega Leather Show'2022 at Lahore which may be approved in the next Meeting of EDF as the PMLS-2021 was not organized last year due to COVID-19 outbreak.

IMPORT / CUSTOMS STANDING COMMITTEE



SH. AFZAL HUSSAIN
CHAIRMAN

Import / Customs Standing Committee of PTA for the year 2020-21 headed by Sh. Afzal Hussain and actively looked after the issues of PTA member firms with the high-ups for resolution.

He assessed and verified the prices of raw hides & skins and chemicals imported by our members concerned from various countries as and when they required to get certified from the Association for their onward submission to Customs to help releasing their import consignments without delay.

As a result of the persistent follow-up, following incentives announced by the Government in the recent Budget for the year 2021-22 :

- Exemption of CD/ACD on import of basic raw materials for Leather Industry (Raw Hides & Skins, Wetblue & Pickled).
- Certain Tanning Chemicals for Leather Industry exempted from Custom Duty.
- Raw Hides & Skins included in the Sales Tax Act as “Agriculture Produce”.

Besides above, he taken-up following issues of leather industry to the Government authorities concerned:

- Protest regarding imposition of ACD on some of leather chemicals PCTs.
- Concerns over the penalties on “invoice not found” in container, which was later recalled by the government.
- He hailed the decision for removal of duties on import of chemicals related to Tanning Industry and machineries as well, which are conducive with facilitation to our member exporters with competitive edge in international market for the penetration for the promotion of exports of leather Sector, while he also strongly taken up with FBR for further relaxation of ACD on certain basic chemicals for Tanning Industry, which are also vital for the Industry.
- He also hailed the decision for withdrawal of imposition of exorbitant penalty in lacking of invoice on container of import chemicals for basic raw materials & chemicals for the Leather Industry for which PTA had strongly taken up the matter with FBR in particular & MOC in general for the required relaxation to further extent for the facilitation to our member exporters, while the existing relaxed mode with penalty in absence of Invoice on container also needs to be considered favorably with the same modus operandi as was allowed earlier to this vital Industry of the country among others.

RATES / HIDES & SKINS IMPROVEMENT STANDING COMMITTEE



MR. AGHA SAIDDAIN
CHAIRMAN

Mr. Agha Saiddain appointed as Chairman Rates / Hides & Skins Improvement Standing Committee this year 2020-21 too. He actively took-up the affairs of hides & skins very smoothly during the whole year.

Just before Eidul Azha days he initiated efforts for mass awareness to preserve stocks of collected hides and skins during Eid. With the courtesy and effort of Mr. Zaheer Sheikh sba meeting with Sardar Husnain Bahadur Dreshak, Provincial Minister for Livestock, Punjab was arranged in his office.

He alongwith Mr. Muhammad Tayyab, Vice Chairman PTA met with Sardar Husnain Bahadur Dreshak Minister Livestock Punjab in his office, two members from Lahore Hide Market also accompanied the visiting delegation.



He explained and updated the Minister about the whole issue that Eidul Azha is now coming in warmer and hotter months. Hot and humid weather directly affects the life of hides/ skins after slaughtering. Preservation of hides and skins requires efficient and effective arrangements for collection, salting transportation, and storage arrangements during Eid days otherwise each year huge quantities of precious raw materials for leather industry spoiled due negligence and ignorance of general public.

Sardar Husnain Bahadur Dreshak patiently listened to the views and took on-spot decisions in this regard. He advised Director General (Extn) Livestock Punjab to schedule his regional meetings with

Ulema and Religious Scholars. Also he issued various instructions to accomplish and/or facilitate the tasks well before Eid.

He also advised to match the previous years' arrangement and may go even better.

Awareness Session for Butchers of Lahore on Hides & Skins Preservation held on 13-July-2021

Taking a step further, Livestock Department Punjab organized a workshop for Butchers and Farmers in Lahore Town Hall.

During the session, technical delegates from University of Veterinary & Animal Sciences and Health Department and Livestock Department gave particular advices and briefed the participants on measures for handling and preservation of hides and skins during Eid season for the mutual benefit of all stakeholders and the industry. Sardar Husnain Bahadur Dreshak chaired the session. Along with PTA representative, Livestock experts and different farmers shared their views during the session. At the end of workshop, PTA representative and delegates from Lahore Hide Market also met with Sardar Husnain Bahadur Dreshak in a meeting wherein they discuss modalities to strengthen the coordination and relationship more stronger and effective.







Statistics

EXPORTS PERFORMANCE OF LEATHER & LEATHER PRODUCTS FROM PAKISTAN DURING JULY-JUNE 2020-2021 vis-à-vis 2019-20

The growth in exports of Value-added Leather Sector contributed to an increase in overall exports from the sectors. One of the reasons for growth in these sectors is due to low-base of last year when export-oriented industries remained closed due to the Covid-19 lockdown and cancellation of orders from international buyers.

So far, leather exports have been befitting from COVID-19 pandemic, the deadly wave of COVID-19 particularly in India alongwith decline in leather exports from China have given Pakistan's leather exports another boost.

The exports of finished leather registered decline by 12.06% while the exports of leather garments up by 14.02pc, leather gloves by 22.23pc, leather footwear by 1.20% and other leather manufacturers by 60.99% respectively during July-June 2020-21 as compared to the same period of last year 2019-20.

The export of Leather and Leather Products for the financial year July-June 2020-21 touched US\$ 833.199 Million as against the performance of US\$ 765.355 Million in the corresponding period of last year and witnessed increased by 8.86% while in June'21 the leather exports are up by 60.36% year-on-year as well as increased by 67.10% as month-on-month basis during this year. The Leather Sector optimistic to achieve US\$ 1 Billion Mark in its export in near future, Insha-Allah.

Leather Exports (Value)								
(000) - US\$	Jun-21	Jun-20	YoY	May-21	MoM	12MFY21	12MFY20	YoY
Leather Sector	91,910	57,314	60.36%	55,002	67.10%	833,199	765,355	8.86%
Leather	16,726	10,679	56.63%	15,656	6.83%	161,940	184,157	-12.06%
Leather Garments	30,391	18,327	65.83%	16,598	83.10%	286,104	250,920	14.02%
Leather Gloves	27,356	17,972	52.21%	16,814	62.70%	260,133	212,816	22.23%
Lather Footwear	15,618	9,760	60.02%	4,786	226.33%	108,458	107,173	1.20%
Other Leather Mfg.	1,819	576	215.80%	1,148	58.45%	16,564	10,289	60.99%

Source: Pakistan Bureau of Statistics (PBS)

During July-June 2020-21 about 12.558 million square meters of finished leather was exported to Italy, Vietnam, China, Hong Kong, Bangladesh, Korea, Spain, Portugal, Indonesia, South Africa, Japan, Poland, Netherlands and other countries showing decline of 25.76% in Volume.

A Statement showing the Product-wise Export Performance of Leather Sector with Volume and Value during July-June 2020-2021 vis-a-vis July-June 2019-20 is given at obverse page:

Value in Thousand US Dollars

COMMODITIES	UNIT	JULY-JUNE 2019-2020		JULY-JUNE 2020-2021		% CHANGE	
		QTY	VALUE	QTY	VALUE	QTY	VALUE
LEATHER	'000' SQM	16,915	184,157	12,558	161,940	-25.76%	-12.06%
	AUP/Sq.M		10.89		12.90		18.45%
LEATHER APPAREL & CLOTHING	'000' DOZ	1,002	250,920	1,288	286,104	28.54%	14.02%
	AUP/PCS		20.87		18.51		-11.30%
LEATHER GLOVES	'000' DOZ	5,061	212,816	6,911	260,133	36.55%	22.23%
	AUP/PAIR		3.50		3.14		-10.49%
LEATHER FOOTWEAR	'000' PAIRS	6,587	107,173	8,034	108,458	21.97%	1.20%
	AUP/PAIR		16.27		13.50		-17.03%
OTHER LEATHER MANUFACTURERS	'000' KGS	1,080	10,289		16,564		60.99%
	AUP/KG		9.53				
Total:			765,355		833,199		8.86%

Source: Pakistan Bureau of Statistics (PBS).

Export of Finished Leather holds a share of 19.44% in Pakistan's total Leather & Leather Products exports with an export value of US\$ 833.199 Million. This is followed by Leather Garments with a share of 34.34%, Leather Gloves 31.22%, Leather Footwear 13.02% and Other Leather Manufactures 1.99% as shown in graph :



Country-wise Analysis :

The major potential markets for Pakistani Leather and Leather Products are Italy, Hong Kong, China, Vietnam, India, France, Bangladesh, Korea, Spain, Germany Turkey, South Africa, Indonesia, Japan, USA, Canada, Thailand, Sri Lanka, Portugal Russia, Singapore, UK, Malaysia, UAE, Poland, Netherlands, Philippines and Mexico during the year 2019-20 as compared to the same period of last year :

Country-wise Exports of Leather Tanned from Pakistan During July-June 2019-20 vis-à-vis July-June 2018-19

Value in '000' US

Commodities	Country	July-June 2018-2019	July-June 2019-2020	% Share	% Changed
LEATHER TANNED	ITALY	39,503	30,357	16.48%	-23.15%
	VIET NAM	26,630	23,570	12.80%	-11.49%
	CHINA	28,803	22,121	12.01%	-23.20%
	HONGKONG	29,806	15,779	8.57%	-47.06%
	BANGLADESH	18,318	12,923	7.02%	-29.45%
	KOREA	14,153	8,590	4.66%	-39.31%
	SPAIN	10,536	7,686	4.17%	-27.05%
	INDONESIA	10,392	6,891	3.74%	-33.69%
	GERMANY	7,499	5,743	3.12%	-23.42%
	SOUTH AFRICA	6,157	4,979	2.70%	-19.13%
	TURKEY	3,900	4,100	2.23%	5.13%
	PORTUGAL	3,237	2,838	1.54%	-12.33%
	U.S. AMERICA	4,566	2,641	1.43%	-42.16%
	JAPAN	3,033	2,353	1.28%	-22.42%
	POLAND	2,117	2,195	1.19%	3.68%
	NETHERLANDS	2,310	2,103	1.14%	-8.96%
	THAILAND	2,041	1,834	1.00%	-10.14%
	FRANCE	1,739	1,662	0.90%	-4.43%
	SRILANKA	1,411	1,653	0.90%	17.15%
	PHILLIPPINES	1,777	1,247	0.68%	-29.83%
	U.A.E.	2,232	705	0.38%	-68.41%
	MALAYSIA	1,182	653	0.35%	-44.75%
	UNITED KINGDOM	676	639	0.35%	-5.47%
	RUSSAIN FEDERATION	963	466	0.25%	-51.61%
	GREECE	231	429	0.23%	85.71%
	CANADA	694	375	0.20%	-45.97%
	SINGAPORE	257	122	0.07%	-52.53%
	MEXICO	75	55	0.03%	-26.67%
	BRAZIL	24	5	0.00%	-79.17%
	BELGIUM	18	1	0.00%	-94.44%
Other Countries	27,965	19,442	10.56%	-30.48%	
Total:		252,245	184,157	100.00%	-26.99%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Garments (Apparel & Clothing) from Pakistan During July-June 2019-20 vis-à-vis July-June 2018-19

Value in '000' US

Commodities	Country	July-June 2018-2019	July-June 2019-2020	% Share	% Changed
LEATHER GARMENTS Clothing)	GERMANY	66,949	69,795	27.82%	4.25%
	US AMERICA	38,860	33,147	13.21%	-14.70%
	SPAIN	12,603	19,248	7.67%	52.73%
	NETHERLANDS	20,104	18,288	7.29%	-9.03%
	UNITED KINGDOM	20,532	17,730	7.07%	-13.65%
	FRANCE	20,561	16,424	6.55%	-20.12%
	BELGIUM	10,286	8,839	3.52%	-14.07%
	RUSSIAN FED	10,812	7,304	2.91%	-32.45%
	ITALY	6,792	6,773	2.70%	-0.28%
	POLAND	6,253	6,543	2.61%	4.64%
	JAPAN	4,671	4,916	1.96%	5.25%
	CANADA	5,229	4,434	1.77%	-15.20%
	DENMARK	4,006	3,542	1.41%	-11.58%
	AUSTRALIA	2,739	2,604	1.04%	-4.93%
	SWEDEN	2,801	2,439	0.97%	-12.92%
	CHINA	1,062	2,291	0.91%	115.73%
	SOUTH AFRICA	1,891	1,595	0.64%	-15.65%
	GREECE	1,801	1,421	0.57%	-21.10%
	U.A.E.	1,177	788	0.31%	-33.05%
	MALAYISA	448	526	0.21%	17.41%
	NORWAY	892	525	0.21%	-41.14%
	HONGKONG	527	520	0.21%	-1.33%
	PORTUGAL	840	508	0.20%	-39.52%
	BRAZIL	246	402	0.16%	63.41%
	SAUDI ARABIA	245	322	0.13%	31.43%
	KUWAIT	216	227	0.09%	5.09%
	KOREA	360	208	0.08%	-42.22%
	TURKEY	408	194	0.08%	-52.45%
SINGAPORE	340	138	0.05%	-59.41%	
BANGLADESH	140	135	0.05%	-3.57%	
Other Countries	12,507	19,094	7.61%	52.67%	
Total:		256,298	250,920	100.00%	-2.10%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Gloves from Pakistan During July-June 2019-20 vis-à-vis July-June 2018-19

Value in '000' US

Commodities	Country	July-June 2018-2019	July-June 2019-2020	% Share	% Changed
LEATHER GLOVES	US AMERICA	48,794	52,519	24.68%	7.63%
	CANADA	19,792	28,094	13.20%	41.95%
	GERMANY	25,925	21,144	9.94%	-18.44%
	POLAND	10,391	11,234	5.28%	8.11%
	SWEDEN	12,616	10,732	5.04%	-14.93%
	UNITED KINGDOM	8,755	8,081	3.80%	-7.70%
	ITALY	6,243	6,988	3.28%	11.93%
	SPAIN	6,672	6,353	2.99%	-4.78%
	U.A.E.	7,142	5,967	2.80%	-16.45%
	FRANCE	7,373	5,773	2.71%	-21.70%
	NETHERLANDS	6,365	5,404	2.54%	-15.10%
	BELGIUM	6,700	5,360	2.52%	-20.00%
	SUADI ARABIA	5,705	5,281	2.48%	-7.43%
	SOUTH AFRICA	3,320	3,584	1.68%	7.95%
	AUSTRALIA	3,480	2,659	1.25%	-23.59%
	DENMARK	3,048	2,045	0.96%	-32.91%
	SINGAPORE	1,471	1,874	0.88%	27.40%
	RUSSIAN FED	1,470	1,229	0.58%	-16.39%
	QATAR	1,250	1,193	0.56%	-4.56%
	EGYPT	1,329	966	0.45%	-27.31%
	JAPAN	919	929	0.44%	1.09%
	KUWAIT	1,654	906	0.43%	-45.22%
	TURKEY	1,006	781	0.37%	-22.37%
	PORTUGAL	488	779	0.37%	59.63%
	CHINA	676	690	0.32%	2.07%
	MEXICO	214	524	0.25%	144.86%
	NORWAY	2,726	421	0.20%	-84.56%
	MALAYSIA	279	421	0.20%	50.90%
	SLOVENIA	662	409	0.19%	-38.22%
	BRAZIL	406	404	0.19%	-0.49%
	KOREA	252	308	0.14%	22.22%
	CHILE	338	277	0.13%	-18.05%
	PHILIPPINES	76	98	0.05%	28.95%
INDONESIA	63	73	0.03%	15.87%	
HONG KONG	49	72	0.03%	46.94%	
VIET NAM	30	8	0.00%	-73.33%	
BANGLADESH	8	5	0.00%	-37.50%	
Other Countries	20,255	19,232	9.04%	-5.05%	
Total:		217,942	212,817	100.00%	-2.35%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Footwear from Pakistan During July-June 2019-20 vis-à-vis July-June 2018-19

Value in '000' US

Commodities	Country	July-June 2018-2019	July-June 2019-2020	% Share	% Changed
LEATHER FOOTWEAR	GERMANY	30,376	33,242	31.02%	9.44%
	ITALY	18,329	17,195	16.04%	-6.19%
	USA	9,307	12,609	11.77%	35.48%
	NEATHERLANDS	7,383	9,333	8.71%	26.41%
	UNITED KINGDOM	8,117	6,870	6.41%	-15.36%
	SPAIN	5,739	4,538	4.23%	-20.93%
	FRANCE	3,715	3,828	3.57%	3.04%
	BELGIUM	2,329	2,265	2.11%	-2.75%
	YEMEN	1,157	1,576	1.47%	36.21%
	AFGHANISTAN	2,353	1,392	1.30%	-40.84%
	AUSTRALIA	2,345	1,328	1.24%	-43.37%
	POLAND	1,806	1,250	1.17%	-30.79%
	SOUTH AFRICA	1,038	1,199	1.12%	15.51%
	UAE	1,232	1,016	0.95%	-17.53%
	RUSSIAN FED.	803	932	0.87%	16.06%
	SAUDI ARABIA	703	503	0.47%	-28.45%
	JAPAN	326	485	0.45%	48.77%
	GREECE	536	428	0.40%	-20.15%
	CANADA	950	395	0.37%	-58.42%
	SWEDEN	217	223	0.21%	2.76%
	MEXICO	305	205	0.19%	-32.79%
	MALAYSIA	309	154	0.14%	-50.16%
	OMAN	162	126	0.12%	-22.22%
	QATAR	188	107	0.10%	-43.09%
	KUWAIT	69	94	0.09%	36.23%
	SRILANKA	7	85	0.08%	1114.29%
	TURKEY	188	74	0.07%	-60.64%
	DENMARK	208	68	0.06%	-67.31%
	PORTUGAL	69	42	0.04%	-39.13%
	CHINA	188	40	0.04%	-78.72%
	KOREA	63	28	0.03%	-55.56%
	TANZANIA	-	22	0.02%	
	THAILAND	22	9	0.01%	-59.09%
KENYA	-	4	0.00%		
BANGLADESH	1	3	0.00%	200.00%	
PHILLIPINES	-	3	0.00%		
INDONESIA	123	2	0.00%	-98.37%	
Other Countries	5,803	5,500	5.13%	-5.22%	
Total :		106,466	107,173	100.00%	0.66%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Other Leather Manufactures from Pakistan During July-June 2019-20 vis-à-vis July-June 2018-19

Value in '000' US

Commodities	Country	July-June 2018-2019	July-June 2019-2020	% Share	% Changed
OTHER LEATHER MANF.	US AMERICA	2,945	2,730	26.54%	-7.30%
	GERMANY	2,296	2,101	20.42%	-8.49%
	UNITED KINGDOM	1,116	1,027	9.98%	-7.97%
	AUSTRALIA	1,070	943	9.17%	-11.87%
	NETHERLANDS	685	629	6.11%	-8.18%
	SPAIN	311	407	3.96%	30.87%
	ITALY	374	275	2.67%	-26.47%
	BELGIUM	448	216	2.10%	-51.79%
	FRANCE	192	211	2.05%	9.90%
	SAUDI ARABIA	210	176	1.71%	-16.19%
	U.A.E.	203	135	1.31%	-33.50%
	SWEDEN	219	125	1.22%	-42.92%
	CANADA	118	120	1.17%	1.69%
	RUSSIA	39	99	0.96%	153.85%
	SOUTH AFRICA	143	93	0.90%	-34.97%
	DENMARK	81	77	0.75%	-4.94%
	KOREA	27	60	0.58%	122.22%
	JAPAN	75	52	0.51%	-30.67%
	POLAND	71	49	0.48%	-30.99%
	THAILAND	12	43	0.42%	258.33%
NEWZEALAND	31	36	0.35%	16.13%	
OTHER COUNTRIES	770	684	6.65%	-11.17%	
Total :		11,436	10,288	100.00%	-10.04%

Source : Trade Development Authority of Pakistan.

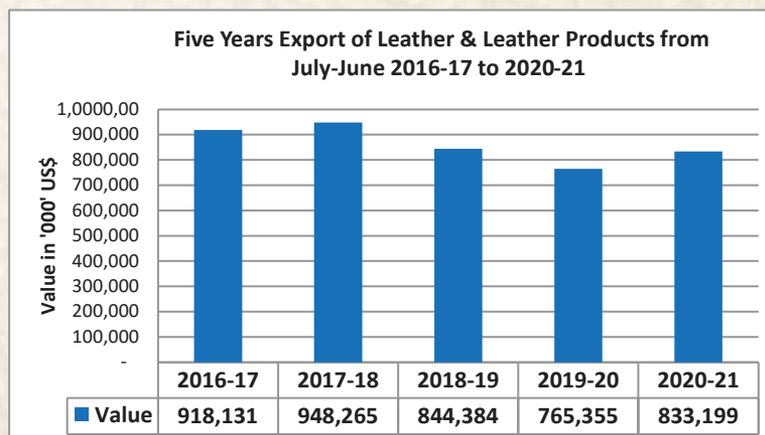


FIVE YEARS EXPORT PERFORMANCE OF LEATHER & LEATHER PRODUCTS (2016-17 TO 2020-21)

Value in '000' US

S/No.	Commodities	Unit QTY	July-June 2016-17		July-June 2017-18		July-June 2018-19		July-June 2019-20		July-June 2020-21	
			Qty	Value								
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	23,279	345,595	26,179	330,209	21,331	252,246	16,915	184,157	12,558	161,940
				14.85		12.61		11.83		10.89		12.90
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	9,036	291,893	10,332	294,399	12,048	256,298	12,024	250,920	15,456	286,104
				32.30		28.49		21.27		20.87		18.51
03.	Leather Gloves A.U.P per Pair	'000' Pairs	57,012	187,109	72,384	215,881	65,820	217,942	60,732	212,816	82,932	260,133
				3.28		2.98		3.31		3.50		3.14
04.	Leather Footwear A.U.P per Pair	'000' Pairs	5,339	81,384	6,018	95,150	7,008	106,464	6,587	107,173	8,034	108,458
				15.24		15.81		15.19		16.27		13.50
05.	Leather Manufactures N.S. A.U.P per Kg	'000' 'Kgs'	943	12,150	1,022	12,626	1,175	11,434	1,080	10,289		16,564
				12.88		12.35		9.73		9.53		
Total:				918,131		948,265		844,384		765,355		833,199

Source: Pakistan Bureau of Statistics.



IMPORT OF LEATHER & LEATHER PRODUCTS INTO PAKISTAN DURING JULY-JUNE 2019-20

Conversion Rate : US\$ 1 = Rs.165.10

S/No.	Commodities	Unit	July-June 2019-20		
			QTY	Value	
				in '000' Rs.	in '000' US\$
01.	Leather				
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)	Kgs	6,104,023	3,553,907	21,526
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	5,482,907	2,252,251	13,642
	iii Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	915,393	771,605	4,674
			6,577,763	39,842	
02.	Leather Garments Leather Apparel & Clothing	DOZ	30,995	136,298	825
03.	Leather Gloves	DOZ	16,429	66,583	403
04.	Leather Footwear	Pairs	802,769	720,072	4,361
05.	Other Leather Manufacturers				
	i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/comp, gas kit of Leather, Washer of Leather	Nos.	18,427	40,097	243
	ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Kgs.	4,588,019	1,050,571	6,363
			1,090,668	6,606	
TOTAL :				8,591,384	52,037

Source : Federal Bureau of Statistics.

ESTIMATED LIVESTOCK POPULATION IN PAKISTAN FOR THE LAST THREE YEAR FROM 2017-18 TO 2020-21)

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2017-18	38.8	46.1	74.1	30.5	1.1
2018-19	40.0	47.8	76.1	30.9	1.1
2019-20	41.2	49.6	78.2	31.2	1.1
2020-21	42.4	51.5	80.3	31.6	1.1

Source: Ministry of National Food Security & Research.

ESTIMATED PRODUCTION OF HIDES AND SKINS DURING THREE YEARS FROM 2018-19 TO 2020-21)

Units '000' Nos.

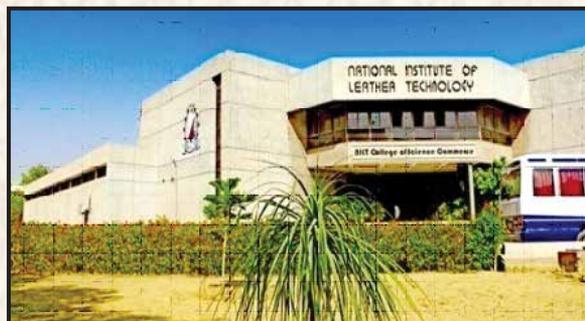
Species	2018-19	2019-20	2020-21
Cattle Hide	9,063	9,405	9,759
Buffalo Hide	8,373	8,622	8,878
Camels Hide	111	112	114
TOTAL HIDES	17,547	18,139	18,751

Species	2018-19	2019-20	2020-21
Sheep Skin	11,669	11,807	11,947
Goat Skin	29,334	30,129	30,946
Fancy Skins			
Lamb Skin	3,466	3,507	3,548
Kid Skin	13,647	14,017	14,397
TOTAL SKINS	58,116	59,460	60,838

Source: Ministry of National Food Security & Research.

NATIONAL INSTITUTE OF LEATHER TECHNOLOGY (NILT)

The prestigious National Institute of Leather Technology (NILT) basically established in 1998 by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.



The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution in addition to the college section classes which includes (Commerce, Computer Science, Pre-Medical and Pre- Engineering).

Moreover Principal and its team is also trying to improve educational standard of the students quantitatively and qualitatively. It is also expected that this year the new admission in DAE as well as in college will be more as compare to last year.

COMBINED EFFLUENT TREATMENT PLANT (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Pakistan and Dutch Governments as well as TDAP, Ministry of Commerce, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is a mandatory international requirement.

In compliance of the WTO Rules for establishment of Effluent Treatment Plants in Individual Tanneries and getting necessary registration/audit from authorized Audited Company for Leather Manufacturer i.e. Leather Working Group (LWG), UK by the end of 2023, following PTA members get registered with the LWG in Gold and Silver Rating respectively so far as vital requirement to enable them to sell Finished Leather Products to International Top leading brands of Leather Shoes, Leather Garments, Leather Bags, Leather Products etc., otherwise they could not sale to International brands.

GOLD Rated Audited Against Standards	SILVER Rated Audited Against Standards	Audited Against Standards
Dada Enterprises (Pvt) Ltd, Lahore.	Khawaja Tanneries (Pvt) Ltd., Multan	Leathertex Tanneries (Pvt) Ltd., Lahore.
Eastern Leather Co. (Pvt) Ltd, Lahore.	Khas Industries (Pvt) Ltd., Karachi.	Universal Leather (Pvt) Ltd., Karachi.
H. Sadar Ali Akhtar Ali (Pvt) Ltd., Lahore.	Leather Coordinators, Sahiwal.	
Unique Tanning Industries (Pvt) Ltd, Lahore.	Muhammad Shafi Tanneries (Pvt) Ltd., Karachi.	
	Royal Leather Industries Ltd., Lahore	
	Siddiq Leather Works (Pvt) Ltd, Lahore EPCT (Pvt) Ltd., Lahore.	





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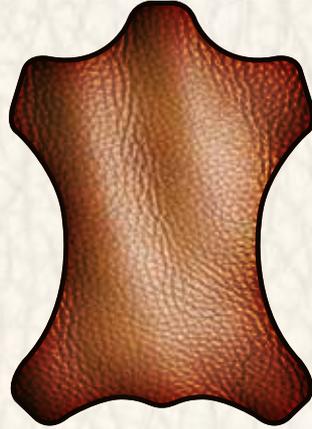
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E-mail: jeamanleather@cyber.net.pk / asalam@cyber.net.pk, Website: www.jeamanleather.com

FACTORY OFF: Plot No. 368, Sector 7-A, Korangi Industrial Area, Karachi-74900 (Pakistan) TEL: +92-21-35115616

ANNUAL REPORT 2020-2021



Pakistan Tanners Association *(SOUTHERN ZONE)*

Prepared by

Mr. Abdul Salam

Chairman, PTA (Southern Zone)

Southern Zone Office

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Abdul Salam



Chairman

Pakistan Tanner's Association (Southern Zone)

PAKISTAN TANNERS ASSOCIATION (SOUTHERN ZONE) ANNUAL REPORT FOR 2020-21 *BY ABDUL SALAM CHAIRMAN*

With the grace of Almighty Allah and confidence of PTA members reposed in me, I was elected un-opposed as Chairman of PTA (S.Z) for the year 2020-21. It is my privilege to present this Annual Report 2020-21 of the outgoing Executive Committee of PTA (S.Z) under my Chairmanship and its various Sub-Committees and to present their performance and efforts during the past year for the uplift & betterment of our leather Industry for review by its members. This feedback will certainly help the future Executive Committee to take directions and put more efforts to achieve the goal of further amelioration of our Leather Industry next year.

I commence my Report with the expression of my sincere wishes that our beloved country will over-come its current financial problems, eliminate energy shortage, control Law & order, provide enabling atmosphere & level playing field to the Leather Industry so that it may flourish to realize its full potential. This enables us grow and face the global competitors and earn foreign exchange for our country and continue to provide livelihood to hundreds of thousands of people associated with this Leather Industry directly and indirectly across the country.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

I am proud to acknowledge that the Executive Committee always had the opportunity of referring the key issues to its very senior PTA members like Mr. Gulzar Firoz, Mr. Kamran Habib, Mr. Hamid A. Zahur, Mr. Aziz Ahmed, Mr. Saleem Ahmed & Mr. Sheikh Muhammad Imran for guidance whenever needed. They have been our trail-blazers. The young leadership of local leather Industry is indebted to them.

I am glad to record that as Chairman of PTA (S.Z), I received full, unrestrained cooperation of the Vice Chairman, Mr. Tariq Mahmood in my efforts to redress the problems of PTA (S.Z) members which were referred to it. In fact, I feel proud to write that entire Executive Committee consisting of 10 - Members worked as a well-knit body. Its members contributed in one way or the other to achieve the mission of the Association.

The total PTA (S.Z) members after renewal for the year 2020-21 is as under :

Corporate Class Members : 53

Associate Class Members : 40

Earlier at the start of the year, new Executive Committee was installed as a result of Association's election for 2020-21. It consisted of the following members :

Executive Committee - PTA S.Z 2020-21

1. Mr. Abdul Salam	Chairman
2. Mr. Tariq Mahmood	V. Chairman
3. Mr. Muhammad Shafi	Member, E/C
4. Mr. Aziz Ahmed	~~~~~
5. Mr. M. Saleem Ahmed	~~~~~
6. Mr. Saad Anis	~~~~~
7. Mr. S. Tahir Iqbal	~~~~~
8. Mr. Afnan Shehzad	~~~~~
9. Mr. Khawaja Liaquat Mahmood	~~~~~
10. Mr. Yousuf Shafiq	~~~~~

The following combination of new elected alongwith sitting members constituted the Executive Committee for 2020-21 :

Corporate Class

New Elected Members :

1. Mr. Tariq Mahmood
2. Mr. M. Saleem Ahmed
3. Mr. Yousuf Shafiq
4. Mr. Afnan Shehzad

Sitting Members

1. Mr. Abdul Salam
2. Mr. Muhammad Shafi
3. Mr. S. Tahir Iqbal
4. Mr. Saad Anis

Associate Class

New Elected Members :

5. Mr. Aziz Ahmed

Sitting Members

5. Mr. Khawaja Liaquat Mahmood

I am thankful to all my Executive Committee colleagues, for their cooperation extended to me in discharging my onerous responsibilities. They were always willing to work. The Vice Chairman, Mr. Tariq Mahmood always extended his full cooperation and participated in efforts for achieving goal of wellbeing and uplift of our leather Industry. I feel that it had not been possible for me without his persistent cooperation and efforts to carryout my responsibilities so effectively as Chairman.

I also acknowledge the help and cooperation which I got from M. Saleem Ahmed. He played a very active role in Executive Committee discussions. His advices were very useful. I am thankful to Kamran Habib also.

I must also thank our Infrastructure Committee Chairman Mr. Aziz Ahmed who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

The following Sub-Committee were constituted after taking over of the new Executive Committee to run the affairs of PTA on democratic lines. Powers were delegated to the relevant Sub-Committees to deal and resolve various problems & issues that are generally referred to PTA (S.Z).

Sub-Committees

- i) Finance & Administration Sub-Committee**
- ii) New Membership Sub-Committee**
- iii) Arbitration Sub-Committee**
- iv) Electric / Gas Sub-Committee**
- v) Infrastructure Sub-Committee**
- vi). Import Export Related Issues**

Chairman

- Mr. Abdul Salam**
- Mr. Abdul Salam**
- Mr. Gulzar Firoz**
- Mr. Khawaja Liaquat Mahmood**
- Mr. Aziz Ahmed**
- Mr. Ejaz Ahmed Sheikh**

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

We had organized Vaccination in PTA (S.Z) office. During 10 days drive around 4450 workers from different Tanneries got vaccinated.

I must also thanks our Secretary PTA (S.Z) Mr. Raiyan Muhammad has worked hard for this drive and also the young boys of Tanneries whom have spared their Time, Money to make this drive Successful. Names of young team are as follows:

- **Mr. Adnan Zahur**
- **Mr. Mubashir Salam**
- **Mr. Bilal Ahmed**
- **Mr. Zeeshan Habib**
- **Mr. Umer Ahmed**
- **Mr. Farooq Ahmed**
- **Mr. Azam Khushi**
- **Mr. Sheikh Ibrar**
- **Mr. Sharique (S M Sohail Trust)**

PTA (S.Z) spent around Rs.250,000/- which were utilized as expense for Vaccination drive in PTA (S.Z) and Chairman requested to those Tanneries Members whom have sent their staff / labors for Vaccination in PTA should send a Donation of Rs. 25,000/- so the expense occurred during the drive may not be included in PTA (S.Z) accounts.

I am glad to record that as Chairman of PTA (S.Z) approached Govt. Department in my personal capacity, and got approved the following projects for NILT, PTA (S.Z) Environmental Society & I thanked Mr. Rashid Zahur & Mr. Aziz Ahmed for helping in making NILT Proposal, and also thanked Mr. Gulzar Firoz & Mr. Kamran Habib for helping me in Solar Project. Details of projects are as follows:

- | | |
|--|-------------------------|
| ● Endowment Fund for NILT | Rs. 300 Million |
| ● Solar Project for PTA (S.Z) Environmental Society | Rs. 191 Million |
| ● PTA (S.Z) Balance Funds | Rs. 79.5 Million |

I must also thanks our senior member Mr. Sheikh Ejaz Ahmed, Mr. Amjad Hafeez, Mr. Amanullah Aftab and Mr. Danish Khan, whom were very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.





A Delegation led by Chairman PTA (S.Z) Mr. Abdul Salam & Vice Chairman PTA (S.Z) Mr. Tariq Mahmood along with Mr. Aziz Ahmed, Chairman Infrastructure Committee and Mr. Kamran Habib met newly appointed Commissioner Karachi, Dr. Muhammad Sohail Rajput in his Office on 18-Sept-2020. During the Meeting various issues pertaining to Sector 7-A were discuss.





Mr. Abdul Salam, Chairman PTA (S.Z) receiving Shield from Secretary Environment Climate Change & Coastal Development Govt. of Sindh, Mr. Muhammad Aslam Ghauri, In a Seminar held at Avari Tower & Hotels on 24-Sept-2020.





Mr. Abdul Salam, Chairman PTA (S.Z) & Mr. Tariq Mahmood, Vice Chairman PTA (S.Z) met respected Administrator Karachi, Mr. Ifthikhar Shallwani & Deputy Commissioner Korangi, Mr. Shahryar Memon in a Meeting held in KATI on 26-Sept-2020.





A Delegation Of Pta (S.Z) led by Chairman Mr. Abdul Salam & Vice Chairman, Mr. Tariq Mahmood along with Mr. Gulzar Firoz and other members Of PTA (S.Z) held a Meeting with Administrator Karachi, Mr. Ifthikhar Shallwani in his office on 30-09-2020.





An Infrastructure Committee Meeting held In PTA (S.Z) Office. Chairman Infrastructure Committee Mr. Aziz Ahmed Briefed the Members about the Infrastructure Works been carried out in Sector 7-A. Meeting was held on 03-October-2020.





Chairman PTA (S.Z) Mr. Abdul Salam, along with President Environmental Society Mr. Gulzar Firoz, Showed Administrator Karachi Mr. Iftikhar Shallwani, PTA (S.Z) Environment Treatment Plant on 29-October-2020.



Chairman PTA (S.Z) Mr. Abdul Salam, along with Mr. Gulzar Firoz and other Members of Association Presenting PTA (S.Z) Sheild to Mr. Iftikhar Shallwani, Administrator Karachi upon his Visit to PTA (S.Z) office on 29-October-2020.





Mr. Murtaza Wahab, Advisor to Chief Minister Sindh on Law along with Mr. Muhammad Waseem, Chairman Planning & Development Board, Govt of Sindh and Mr. Shahryar Memon, Deputy Commissioner District Korangi, visited Chairman PTA (S.Z) Mr. Abdul Salam Tannery. A detailed briefing was given on infrastructural issues in Sector 7-A, KIA.



Mr. Abdul Salam, Chairman PTA (S.Z) invited Deputy Commissioner Korangi, Mr. Shahryar Memon on Lunch in PTA (S.Z) Office. Trainees Assistant Commissioner also accompanied the DC-Korangi. Trainees were briefed about the “LEATHER IS PROCESSED AND GOODS ARE MADE”.



Mr. Abdul Salam, Chairman PTA (S.Z) along with Mr. Rashid Zahur & Mr. Aziz Ahmed met Mr. Muhammad Waseem, Chairman Planning & Development, Govt of Sindh in his office. A detailed briefing was given to Mr. Muhammad Waseem regarding Sector 7/A core issues.



Mr. Abdul Salam, Chairman PTA (S.Z) invited K.Electric Officials for Luncheon meeting in PTA Office. Matters like uninterrupted electric supply, unannounced load shedding & concession rate by Govt were discussed. Mr. Humayun Saghir, Regional Director K.E & Mr. Syed Adnan Sami, Cluster Head K.E thanked PTA (S.Z) Chairman for having meeting with them. They also quoted that these type of meetings should be held in after 3 months



Mr. Abdul Salam, Chairman PTA (S.Z) along with Mr. Danish Aman met Deputy Commissioner Korangi, Mr. Arfan Salam Mirwani In his office on 09-06-2021. Issues Pertaining to Sector 7/A were discussed thoroughly.





Chairman PTA (S.Z) Mr. Abdul Salam with Coordination of Deputy Commissioner Korangi Mr. Arfan Salam Mirwani, held a Meeting with District Health officer Mr. Dr. Jamil Ahmed Sheikh in PTA (S.Z) office on 24-June-2021, Regarding Vaccination of Corona Virus in PTA (S.Z) office.





Few Glimpses of Vaccination drive Conducted in PTA (S.Z) office with help of Deputy Commissioner & S M Sohail Trust. It was a 2 week drive and young generation worked hard to make it Successful.

A total of 4,400 employees and other officials of Sector 7-A, got Vaccinated

THE SECRETARIAT AT PTA.

Before I conclude my report, I also appreciate the untiring efforts of the Secretary PTA (S.Z) Mr. Raiyan Muhammad in particular and all the Secretariat Staff who remained committed and dedicated to their work throughout my tenure and I hope that they will keep discharging their duties with more devotion in future as well.

Lastly, I once again thank the Vice Chairman, all the members of my Executive Committee & Sub-Committees for encouraging me and fully supporting me in meeting all the challenges and achieving above stated improvements for our leather industry.

I thank you and bid farewell with prayers that may Allah bless this Industry and it may flourish and progress and thousands of people associated with it directly and indirectly, may prosper ever.

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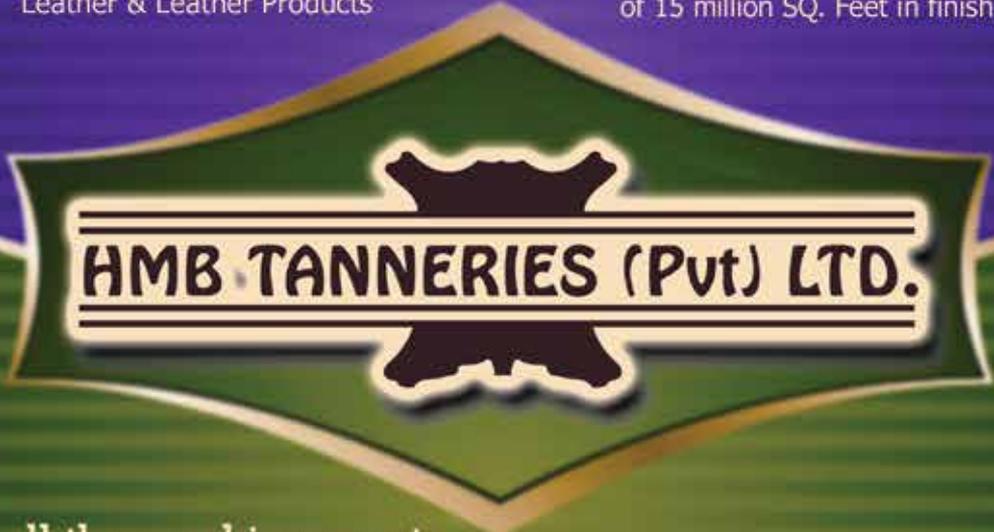
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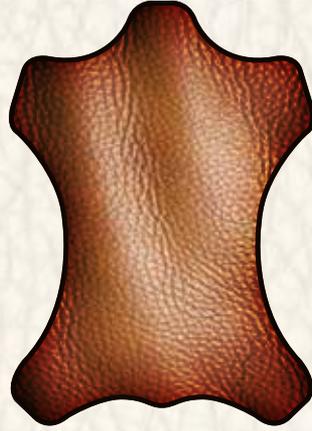
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ANNUAL REPORT 2020-2021



Pakistan Tanners Association *(NORTHERN ZONE)*

Prepared by

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Chairman, PTA (Northern Zone)

Northern Zone Office

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Muhammad Tayyab



Chairman

Pakistan Tanner's Association (Northern Zone)

ANNUAL REPORT 2020-21

Presented by Muhammad Tayyab

Chairman, Pakistan Tanner's Association, Northern Zone, Lahore

Dear Members,

Assalam-o-Alaikum!

Finally the year 2020-2021 came to an end. I humbly pray to Allah - the Al-Mighty, to accept my gratitude for vesting in me the ability and the opportunity to serve the Leather Industry with the best of my skills and knowledge. The enlightened guidance of Prophet Muhammad (PBUH) enabled my honesty to pick up the upright path to steer the affairs of the Association.

Looking at a glance on the last year, I feel delighted and honored while presenting the Annual Report before the members of Pakistan Tanners' Association – Northern Zone. This report highlights the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2020-2021.

It is a great honor for me to have been elected first time unanimously as the Chairman of Pakistan Tanners' Association – Northern Zone for the year 2020-2021. I would like to put forward my appreciation for the cooperation and assistance rendered by you during this period. I'm highly indebted to the Chairman PTA-Central Mr. Anjum Zafar for his guidance and support in resolving various matters pertaining to this zone. It was his overarching support that helped me out in successfully discharging my responsibilities. I would also like Mr. Abid Hussain Shaikh – Vice Chairman PTA-NZ to receive my sincere thanks for his valuable support in shouldering the responsibility to serve the Association. I also want to acknowledge the sincere guidance and professional support from almost all the Ex-chairmen of PTA-NZ for which I'm liable to pay my gratitude to those men of high acumen. I'm extremely grateful to all members of the Executive Committee, Special Invitees, all conveners and members of the subcommittees who extended their support and time in looking after the affairs of the Association. I cannot forget to acknowledge My special thanks are due for Mr. Agha Saiddain, Mr. Mansoor Iqbal, Mr. Naeem Akhtar, Mr. Muhammad Musaddiq, Mr. Tanveer A. Chawla and Mr. Fazalur Rehman Shaikh who spared their valuable time for the Association and supported our efforts to deliver their best for the benefit of Association. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. In order to remain successful, I wish and hope that members will continue to work with same zeal and spirit.

Condolences

During the last year, relatives and dears of our following member firms passed away. Association office timely expressed its condolence to the agrieved member. May we pray to Allah, the Almighty, to bless the departed soul in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

1. Late Khawaja Muhammad Abdullah of M/s.Mehr Dastgir Group, Multan.
2. Late Mr. Pervaiz Anwar Sheikh - Father of Mr. Saad Pervaiz and Mr. Habib Anwar Sheikh.
3. Late Shaikh Sarfaraz Amin of M/s International Chrome Tannery – Skin Export Corporation, Karachi.
4. Late Mian Mohammed Hanif - Father-in-law of Mr. Arshad Zahur and grand-father of Mr. Hamid Arshad Zahur of M/s Noor Leather Garments, Karachi.
5. Late Mr. Amir Ali Patel, Chairman Orient Impex, Karachi
6. Late Mother of Mr. Shehzad Ahmed Goshi, M/s MH Tanneries (pvt.) Ltd., Kasur
7. Late Sufi Muhammad Saeed of M/s Ahmed Tanneries, Kasur
8. Late Mother of Ch. Ahmed Zulfiqar Hayat, M/s Leather Field (pvt.) Ltd., Sialkot
9. Late Mother of Ch. Shahid Hussain, M/s Servis Sales Corporation.
10. Late mother of Mr. Amjad Hafeez, Muhammad Shafi Tanneries, Karachi.
11. Late Sister of Sheikh Muhammad Khalid, Al-Karam Tanneries (pvt.) Ltd., Lahore.
12. Late Mr. Arshad Iqbal, Ex-Director National Tanneries of Pakistan, Lahore.
13. Late Mother of Mr. Shafique Ahmed, Shafique Leather Enterprises, Karachi.

ACTIVITIES

A short summary of the activities of the Association during the year 2020 – 2021 is given hereunder:

Meetings of Zonal Executive Committee

The Zonal Executive Committee held four (04) meetings (including the last meeting) to discuss some very important matters concerning the leather tanning industry, In addition, Annual General Body Meeting will be held in accordance with the Memorandum and Articles of Association.



Newly Elected Office bearers FY 2020-21
After 40th Annual General Body Meeting Held on 12-September 2020



View of a Zonal Executive Committee Meeting held during the year

In addition to five meetings of Executive Committee, the 41st Annual General Body Meeting is also scheduled for 11-Sep-2021 when the annual elections will be held in accordance with the Memorandum and Articles of Association.

It would be satisfying to note that Members and Special Invitees of Executive Committee remained very active which helped improving the participation and involvement of members in these meetings and affairs of the industry. It is a healthy sign for the industrial growth and I must suggest adopting necessary measures to maintain and improve members' interest in the affairs of the Association and Leather industry.

Central Managing Committee Meetings

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending meetings held at Karachi/Lahore through video conferencing system and on Zoom Application as well. In this connection, PTA Northern Zone remained co-host for all sessions of Central Managing Committee meetings held simultaneously at PTA Offices Lahore and Karachi.



Chairman PTA Anjum Zafar chairing the Central Executive Committee Session held at PTA-NZ during the year



Central Executive Committee Session being held at PTA-NZ during the year

Liaison with LESCO And SNGPL Authorities For Special Tariff facility For Export Oriented Industries

In December 2020, Government decided continuing special tariff facility for of 9.0 cents per unit and 6.5 US\$ per mmbtu for power and gas consumption respectively for industrial units falling in export oriented sectors.

Member companies approached the Association office for availing the facilities. Secretariat maintained close liaison with both the departments and facilitated members of Lahore, Kasur, Multan and Sialkot for availing the facility and get their bills corrected/revised as per applicable tariffs.

Inland Revenue Matters with Corporate Regional Tax Office (CRTO) Lahore

The zonal office has been maintaining good working relationship with Inland Revenue Department Lahore. Corporate Regional Tax Office Lahore is looking after the affairs of Sales tax and Income tax pertaining to Leather units coming under its domain.

In respect of Sales tax deferred claims, a meeting was held with Ms. Amna Hassan Chief Commissioner Corporate Tax Office - CTO, in her office on 20-October 2020. That meeting was instrumental in sorting out problems of members at ground level and to cope up with recent changes occurred in the CTO, LTU, RTO-I and RTO-II. It has been assured that except PRA services, other deferred claims will be replicated and settled within November 2020 for all PTA members. As a result of this meeting a number of members received their old deferred claims.

My office thankfully acknowledges the support of Mr. Anjum Zafar Convener Export, Tax and Strategic Committee for leading in the meeting with Chief Commissioner CTO - Ms Amna Hassan.



Amna Hassan Chief Commissioner Corporate Regional Tax Unit, Lahore is seen with Anjum Zafar, Mansoor Iqbal and Naeem Akhtar in a Group photograph taken after a meeting

Pending Claims of Customs Duty Drawback

Introduction of Online rebate claim processing system solved most of the issues of our members/exporters and they are now receiving their rebate claims through State Bank of Pakistan after smooth processing.

During the year few members reported issues at Lahore Airport and Karachi Airport for delayed processing. For Karachi, PTA Central Office took immediate action and resolved the matter to the satisfaction of members.

Regarding a problem being faced by a member company in clearance of goods in import under DTRE, Mr. Anjum Zafar Chairman PTA and member Mr. Azam Malik had a meeting with Mr. Mohsin Rafiq Collector of Customs, Dryport Lahore. The Collector of Customs at Lahore Dryport was very cooperative. After discussing the issues, he gave immediate instructions to resolve the matter. Next day the matter was resolved to the satisfaction of our member concerned.

For Lahore Airport, Secretary PTA-Northern Zone visited Lahore Airport and met with Additional Collector Mr. Muhammad Raza and Ms. Sidra Assistant Collector (Rebate). The Customs authorities at Lahore Airport were briefed about the status of cases which is held up for last many months without any progress. I appreciate the response from the Customs authorities at Lahore Airport who took serious note and on-spot measures to identify the hurdling issues and instructions were sent to the concerned persons to resolve the matter. The issue has been resolved and status of pending cases progressed satisfactorily.

Liaison with Trade Development Authority of Pakistan, Lahore Office

PTA-NZ has been maintaining close liaison with Trade Development Authority of Pakistan, Lahore Office to resolve our members' / exporters' day-to-day problems concerning exports. This cooperation remained alive in this regime also. In May 2021, Government again embarked on imposing countrywide lockdown to control the covid-19 spread. In this anticipation, PTA-NZ maintained close liaison with TDAP Lahore authorities and updated them with list of verified orders from member companies in order to add their names in exemption notification of export oriented industries. Secretary PTA-NZ also visited Industries Department Government of Punjab to seek their cooperation for assisting notified industrial units and to function without any hurdle. No unit in Punjab complained for any major hurdle in functioning during lock down.

Liaison with Lahore Chamber of Commerce (LCCI)

This year, PTA-NZ maintained close liaison with LCCI and our members also took active part in meetings at LCCI and use LCCI's apex forum for the betterment of leather industry.

Liaison with Zonal Office of Federation of Pakistan Chambers of Commerce and Industry (FPCCI)

At this forum, our members also represented and attended several meetings wherein voiced for different matters of our interest and benefit. The presence of PTA-NZ member at the platform of FPCCI is very important and it needs to be maintained in future.

Hides and Skins Preservation During Eid-ul-Azha

As Eid ul Azha days came closer, Livestock and Dairy Development Department, Government of Punjab (L&DD) along with PTA initiated efforts for mass awareness. In order to decide and agree on the desired activities, PTA-Northern Zone arranged a meeting with Sardar Husnain Bahadur Dreshak, Provincial Minister for Livestock, Punjab in his office. I'm grateful to Mr. Muhammad Zaheer Sheikh sb of Unique Tanning Industries for making personal efforts for securing appointment with the Provincial Minister.

In the meeting held with Sardar Husnain Bahadur Dreshak Minister Livestock Punjab in his office, Mr. Agha Saiddain Chairman Hides & Skins Improvement Committee and myself as Chairman PTA-Northern Zone attended the meeting. We met him with the agenda of preservation collected stocks during upcoming Eidul Azha. Two members from Lahore Hide Market also accompanied the visiting delegation.



Sardar Husnain Bahadur Dreshal Provincial Minister Livestock & Dairy Development Punjab Muhammad Tayyab Chairman PTA-NZ, Agha Saiddain Chairman Hides & Skins Improvement Committee along with representatives of Lahore Hide Market after a meeting

Mr. Agha Saiddain explained and updated the Minister that for the past few years, Eidul Azha falling in warmer and hotter months. Hot weather directly affects the life of hides/ skins after slaughtering. In the absence of efficient and effective arrangements for collection, salting transportation, and storage arrangements during Eid days, precious raw materials for leather industry may spoil after few hours of negligence and ignorance.

Mr. Saiddain also updated Mr. Dreshak that to avoid and control these damages, each year Livestock Deptt Punjab makes efforts for raising mass awareness amongst general public through media campaign, social media, distribution of flyers etc.

In present budgetary provisions available, Minister Livestock agreed to issue advertisement in newspapers, printing and distribution of banners and handouts. Provincial Minister remained very supportive and committed to seek financial support from within his departmental budgets for release of TVC for which an amended/updated clip is ready for release, which later on fulfilled when TVC was developed and telecasted in electronic media.

Mr. Agha Saiddain also emphasized on a previous practice of sending post-cards to imams of different masajid in Punjab with Chief Minister Punjab's signatures for which databases are already with the department. Mr. Husnain Dreshak endorsed the idea and asked his department to evaluate budget implications involved in dispatch of 25,000 post-cards.

Sardar Dreshak informed that all the measures at provincial levels will be undertaken upto divisional and district levels in support with respective Commissioners and Deputy Commissioners.

Minister sb also asked to nominate PTA rep for each of the 09 division to monitor, facilitate and evaluate the performance of divisional teams working for PTA Eid specific purposes and objectives.

He advised Director General (Extn) Livestock Punjab to schedule his regional meetings with ulema and religious scholars. Also he issued various instructions to accomplish and/or facilitate the tasks well before Eid.

At the end of meeting Dr. Zubair Bari (Executive Director Livestock Punjab) arranged another meeting with Commissioner Lahore Division for next day (ie. 10-Jul-2021) in which PTA delegation will meet Commissioner Lahore to seek his support and facilitation for hassle-free movement of Eid stocks in the city.

In a series of efforts Livestock Department Punjab organized a workshop awareness of Butchers and Farmers in Lahore Town Hall. During the session, technical delegates from University of veterinary & Animal Sciences and Health Department and Livestock Department gave particular advices and briefed the participants on measures for handling and preservation of hides and skins during Eid season for the mutual benefit of all stakeholders and the industry. Sardar Husnain Bahadur Dreshak chaired the session. Along with PTA representative, Livestock experts and different farmers shared their views during the session. At the end of workshop, PTA representative and delegates from Lahore Hide Market also met with Sardar Husnain Bahadur Dreshak in a meeting wherein they discuss modalities to strengthen the coordination and relationship more stronger and effective.

During Eid days, we continued receiving updates on session held at divisional and district levels regarding creating awareness amongst the stakeholders on preserving collected stocks of hides and skins.



Sardar Husnain Bahadar Dreshak Provincial Minister Livestock Punjab (L)and Dr. Sadaqat Ali Chatta (R) from UVAS addressing the participants of Awareness Session

Dispute Resolution at Lahore Hide Market

At the very start of the year under report, Lahore Hide market started seeing conflicts in market operations. Mr. Naeem Akhtar also met with the office bearers of Lahore Hides & Skins Merchants Trade Group (LHSMTG) and made them to note the demands of tanners for fair market operations. As a result of market conflicts, a new group of arhties emerged claiming to be the representative of majority of arhties at Lahore Hide Market.

In an effort to resolve these conflicts and to protect and safeguard the trade and industry, PTA-NZ hold several meetings with all the groups of Lahore Hide Market.



PTA-NZ Lahore Hide Market Committee discussing matters with both Groups separately

We discussed separately with each group the market operational norms, procedures for perchi, explanation of tanners and resellers, payment criteria, selection/grading standards and also the scope of eliminating the divisions and grouping.

Our meetings with all groups went in detail after which the Lahore Hide market Subcommittee working under the Convenership of Mr. Shahid Usman, consolidated the discussions and at the end decided not to deal with any new group of arhties, hide traders and/or merchants under normal auction system.

In addition to above, Lahore Hide & Skin Merchants Trade Group was provided with detailed market SOPs and criteria for selection/grading of hides for necessary compliance.

I'm grateful to Mr. Shahid Usman, Mr. Naeem Akhtar and Mr. Awais Musaddiq for their time and effort they spared to support me to accomplish this important agenda.

Liaison and Working with PTA Central

During the year under report, PTA-NZ Secretariat remained the center of many activities arranged by Chairman PTA Central. Members from Northern Zone joined Chairman PTA Central at several meetings arranged at Ministry of Commerce and FBR Islamabad and met with various Ministers and Secretary of various line departments at Lahore and Islamabad. PTA-NZ also organized a meeting with Minister of Commerce Mr. Abdul Razzak Dawood hosted by Chairman PTA Central Mr. Anjum Zafar.

Monthly Market Quotations

PTA-NZ office has been providing to the Central Office, Karachi, the Monthly Market Prices of W.S Buffalo hides and W.S Cow hides indicating the rates of various grades, selection and sizes i.e Extra large, large, medium and small. It has become a regular feature to arrange market rates of above-said commodities for publication so that our members should remain in touch with the prevailing prices of the market. These are issued not only for the guidance of the members but also for the up-to-date information of Customs authorities. I'm especially thankful to Mr. Shahid Usman and who assisted the Association in collecting and providing rates for onward submission to PTA Central office, Karachi.

Visa Recommendatory Certificates/ Letters

During the year under report, we have been issuing recommendatory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies – Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/ certificates are issued after thorough scrutiny.

Correspondence

The incoming queries have promptly been responded and the problems of the members brought into the notice of the concerned authorities. Besides the correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with Central Office at Karachi.

Finance

The Statement of Accounts for the year 2020-2021 is presented before the house for its perusal and approval.

It was difficult year in terms of finances. We remained short of funds and still have outstanding balances towards PTA Central office. In order to meet our financial needs we asked for financial

support from our members by asking Emergency Financial Support. Few members very generously contributed towards this fund and I'm very grateful for them for their generosity. However, few members despite their ability didn't come up with their support. I strongly emphasize to them to pay the requested share contribution so the affairs of the Association could be lead smoothly.

In addition to current bank balance, there is an amount of Rs.330,000/- receivable from PTA-NZ Environmental Society. Necessary arrangements are underway for the transfer of these amounts.

Mr. Agha Saiddain President Environmental Society is working to receive possession of Lab building in favour of PTA-NZ Environmental Society. In this respect, PTA-NZ has also made necessary expenses and arrangements for the renewal of PTA-NZ Environmental Society registration. Society account which was being maintained at Askari Bank became dormant and closed this year. I'm also thankful to Mr. Agha Saiddain President Environmental Society who is making necessary arrangements for opening of new/fresh Society Bank account at Bank Al-Habib Shadman Branch.

As regard to PTA claim against MCB, PTA-NZ has approached Civil Court through Mr. Agha I.A Imran Advocate who has been pleading the case at different forums earlier. It is pertinent to mention here that the Executive Committee has already decided to offer 25% of the recovered amount as his professional charges.

Case proceedings were filed in Civil Court in October 2010. Progress on suit filed against MCB in civil court is quite slow. No hearing however, could be held this year.

Membership

At the close of 2020-21, PTA-Northern Zone has 65 members on its register. Out of which, 51 are "Corporate" and 16 firms are registered in "Associate" class. During the year under report, following 01 new member M/s MIMA Leather (pvt) Ltd., Lahore joined PTA-NZ as member of the Association.

I welcome the new entrant and hope that their firms would be our active members and make the best use of the Association, thereby enabling it to strive for the cause of the leather industry.

Secretariat of the Association

In spite of limited staff, the smooth and hardworking of staff deserves appreciation for the commendable services rendered during the year under report by taking vital interest in the affairs of the Association. I am pleased to put on record my great acknowledgment for smooth and efficient working of the office, particularly the commendable services rendered by the Secretary during the year under report.

I also like to acknowledge my sincere thanks to the Central Office of Pakistan Tanners' Association, Karachi for their full cooperation and support extended to me during this period.

I am pleased to put on record that we did well and I hereby acknowledge the smooth and efficient working of the office alongside its functioning as and support activities for PTA Central Office.

Conclusion

In the end, I'm thankful to the members of Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of leather tanning industry. I wish for Pakistan Tanners' Association and its members to see success in all their endeavors, Ameen.

MUHAMMAD TAYYAB
Chairman, Pakistan Tanners' Association
Northern Zone





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